

CITY OF LYNNWOOD Finance Committee zoom

Date: THURSDAY, MAY 27, 2021

Time: 3:00 PM

- CALL TO ORDER
- 2. ROLL CALL
- 3. FINANCIAL REPORTS
 - A. Review of 2020 Year-end financial report 4th Quarter 2020 Financial Report Exec. Summary.pdf Financial Report 4th Qtr Dec 2020.pdf
- 4. DISCUSSION ITEM
 - A. Review of February 2021 Sales Tax Revenues Financial Report Feb Sales Tax Table 14.pdf Financial Report Mar Sales Tax Table 14.pdf
 - B. Update on 2020 Annual Report and Audit
 - C. Update on CJC Bond Issuance
 - **D.** Discuss participation in Snohomish County Investment Pool SCIP Operating Terms and Conditions 2021.pdf
 - Update on American Rescue Plan Act funding

 American Rescue Plan memo 5.24.21.pdf
- 5. ADJOURN

FINANCE COMMITTEE 3.A

CITY OF LYNNWOOD FINANCE COMMITTEE

TITLE: Review of 2020 Year-end financial report

DEPARTMENT CONTACT: Michelle Meyer, Finance

DEPARTMENT ATTACHMENTS

Description:

4th Quarter 2020 Financial Report Exec. Summary.pdf Financial Report 4th Qtr Dec 2020.pdf

EXECUTIVE SUMMARY – DECEMBER 2020 FINANCIAL REPORT

The Finance Department carefully monitors the City's finances and this report provides detailed information about our financial health through the end of 2020. Lynnwood is committed to maintaining fiscal sustainability and transparency as the City receives and expends funds according to the amended 2019-2020 Biennial Budget. Figures for some key indicators of fiscal health are provided below (additional detail in body of this Report). Lynnwood utilizes a biennial budget (24 months) and this reporting period equals 24 of 24 months, which is 100% of the two-year period.

General Fund Summary

| Biennial Actual thru December 2020 | Actual | Budgeted for 2019-2020 | Percent, Actual to Budgeted |
|---|----------------|---------------------------|-----------------------------|
| Total Operating Revenue | \$ 101,707,658 | \$ 119,533,686 | 85.1% |
| Total Operating Expenditures | \$ 100,459,348 | \$ 114,312,324 | 87.9% |
| Less Transfers from General Fund | \$ 2,554,393 | \$ 5,085,721 | 50.2% |
| Net Revenue over (under) net expenditures | \$ (1,306,083) | \$ 135,641 | N/A |

General Fund Reserve Requirements

| Reserve Requirements | = 2.5 Months 2019 Expenditures | | Actual | | equired @ 2/31/2020 | Over/(Under) | | |
|-----------------------------|-----------------------------------|---|-----------|---|------------------------|--------------|-----------|--|
| Reserves | | ۲ | 0.004.020 | ۲ | 0 510 142 | Ċ | (524.222) | |
| (Revenue Stabilization + Go | eneral Fund balance) | ٩ | 8,994,820 | ٩ | 9,519,143 | Ŷ | (524,323) | |

Economic Indicator - Quarterly Sales Tax Revenues (Includes both General Fund and EDIF)

| Quarterly Sales Tax Indicator | Same Period One Year Ago | | Percent Change |
|---|-----------------------------|--------------|-------------------|
| Total Sales Tax Revenue, 4th Quarter 2019 vs 2020 | \$ 6,425,713 | \$ 6,258,206 | -2.61% |
| Total Sales Tax Revenue, 3rd Quarter 2019 vs 2020 | \$ 6,057,874 | \$ 5,556,696 | -8.27% |
| Total Sales Tax Revenue, 2nd Quarter 2019 vs 2020 | \$ 5,989,726 | \$ 4,565,906 | -23.77% |

General Fund Biennial Revenues by Category

| Biennial Actual thru December 2020 | Actual | Budgeted for | Percent, Actual |
|-------------------------------------|----------------|---------------------|-----------------|
| Bieriniai Actual tinu December 2020 | Actual | 2019-2020 | to Budgeted |
| Taxes | \$ 64,465,816 | \$ 70,398,437 | 91.6% |
| Licenses and Permits | 8,787,287 | 9,618,798 | 91.4% |
| intergovernmental Revenue | 6,194,567 | 8,422,669 | 73.5% |
| Charges for Services | 10,303,563 | 13,518,552 | 76.2% |
| Fines and Forefeitures | 7,886,522 | 9,141,660 | 86.3% |
| Miscellaneous Revenues | 905,666 | 2,041,326 | 44.4% |
| Non-Revenue | 38,641 | 12,448 | 310.4% |
| Other Financing Sources | 1,671,203 | 3,494,075 | 47.8% |
| Grand Total | \$ 100,253,265 | \$ 116,647,965 | 85.9% |

General Fund Biennial Expenditures by Department

| Biennial Actual thru December 2020 | Actual | Budgeted for 2019-2020 | Percent, Actual to Budgeted |
|------------------------------------|----------------|------------------------|-----------------------------|
| Administrative Services | \$ 7,310,222 | \$ 7,645,789 | 95.6% |
| Information Technology | 4,713,593 | 5,244,292 | 89.9% |
| Community Development | 4,925,667 | 6,982,765 | 70.5% |
| Economic Development | 2,060,874 | 3,954,842 | 52.1% |
| Executive | 1,701,793 | 1,881,717 | 90.4% |
| Fire Marshal | 2,305,312 | 2,276,882 | 101.2% |
| Human Rescources | 1,640,010 | 1,916,267 | 85.6% |
| Legal | 3,322,885 | 3,348,654 | 99.2% |
| Legislative | 781,314 | 872,547 | 89.5% |
| Municipal Court | 2,621,795 | 2,871,854 | 91.3% |
| Non-Departmental (Transfers) | 8,673,256 | 9,735,972 | 89.1% |
| Parks & Recreation | 14,339,693 | 17,261,088 | 83.1% |
| Police | 40,550,592 | 43,826,031 | 92.5% |
| Public Works | 6,612,342 | 8,693,624 | 76.1% |
| Grand Total | \$ 101,559,348 | \$ 116,512,324 | 87.2% |

General Fund Biennial Expenditures by Category

| Biennial Actual thru December 2020 | Actual | Budgeted for 2019-2020 | Percent, Actual to Budgeted |
|------------------------------------|----------------|------------------------|-----------------------------|
| Salaries and Wages | \$ 48,455,120 | \$ 51,408,451 | 94.3% |
| Personnel Benefits | 18,284,595 | 20,586,589 | 88.8% |
| Supplies | 2,119,791 | 3,120,782 | 67.9% |
| Services | 19,974,049 | 26,422,851 | 75.6% |
| Intergovernmental Services | 5,677,462 | 6,849,099 | 82.9% |
| Capital Outlays | 302,355 | 328,176 | 92.1% |
| Debt Interest & Other Costs | 600 | 1,000 | 60.0% |
| Operating Transfers Out | 6,745,376 | 7,795,376 | 86.5% |
| Grand Total | \$ 101,559,348 | \$ 116,512,324 | 87.2% |

Economic Development Infrastructure Fund (EDIF) Summary

| Biennial Actual through December 2020 | Actual | udgeted for 2019-2020 | Percent, Actual to Budgeted |
|---------------------------------------|-------------------|--------------------------|-----------------------------|
| Total Revenue from Sales Tax | \$ 1,106,141 | \$ 1,475,721 | 74.96% |
| Total Revenue from Permit Fees | \$ 348,252 | \$ 1,410,000 | 24.70% |
| Investment Interest | \$ 453,417 | \$ 100,000 | 453.42% |
| Transfer from LID 93 Fund | \$ 750,000 | \$ 750,000 | 100.00% |
| Total Revenue, All Sources | \$ 2,657,810 | \$ 3,735,721 | 71.15% |
| Total Expenditures | \$ (1,058,000) | \$ (7,000,000) | 15.11% |
| Ending Fund Balance as of 12/31/2020 | \$ 11,043,874 | \$ 6,179,785 | N/A |

Real Estate Excise Tax (REET) Includes both REET 1 and REET 2

| Actual YTD through December 2020 | Actual | | Actual | | Actual | | dgeted for 019-2020 | Percent, Actual to Budgeted |
|--------------------------------------|--------|-----------|-----------------|---------|--------|--|------------------------|-----------------------------|
| REET Revenue, 2020, through December | \$ | 1,794,326 | \$ 2,200,000 | 81.56% | | | | |
| REET Revenue, 2019, through December | \$ | 2,492,804 | \$ 2,200,000 | 113.31% | | | | |
| Change: Increase (Decrease) | \$ | (698,478) | N/A | N/A | | | | |
| Change: Percent | | -28.02% | N/A | N/A | | | | |
| REET Revenue, 1/1/2019 - 12/31/2020 | \$ | 4,287,130 | \$ 4,400,000 | 97.43% | | | | |

Utilities Fund

| 4th Quarter 2020 | Actual | Budgeted for | Percent, Actual |
|---|---------------|---------------------|-----------------|
| 4th Quarter 2020 | Actual | 2019-2020 | to Budgeted |
| Biennial Operating Revenue through 4th Qtr 2020 | \$ 51,853,185 | \$ 56,851,525 | 91.21% |
| Biennial Operating Expenditures through 4th Qtr | \$ 34,221,473 | \$ 37,615,908 | 90.98% |
| Net Revenue over (under) net expenses | \$ 17,631,712 | \$ 19,235,617 | 91.66% |
| Transfers to Utility Capital Fund | \$ 8,391,922 | \$ 15,062,453 | 55.71% |
| Total Revenues over (under) all expenses | \$ 9,239,790 | \$ 4,173,164 | 221.41% |

City's Total Cash and Investment Balances and 2020 Investment Interest Earnings

| As of December 31 2020, 2019 | December 2020 | December 2019 |
|--|------------------|------------------|
| Funds Invested - LGIP | \$ 50,686,975 | \$ 44,531,583 |
| Investment Portfolio | \$ 23,835,335 | \$ 22,218,666 |
| Cash in Bank Accounts and Petty Cash | \$ 3,521,074 | \$ 10,125,352 |
| Total Cash & Investments | \$ 78,043,384 | \$ 76,875,601 |
| Investment Interest Earnings, Year to Date | \$ 952,852 | \$ 1,972,358 |



DATE: Thursday, May 27, 2021

TO: Mayor Nicola Smith

Lynnwood City Council Finance Committee

FROM: Michelle Meyer, Finance Director

Janella Lewis, Acting Accounting Manager/ Budget

Cyndie Eddy, Finance Supervisor Arum Kwon, Utility/Fleet Accountant

SUBJECT: 4th Quarter Ending December 2020 Financial Report

| | A | l | В | | С | D | | | |
|----|---|------|---|----|---|----------------|--|--|--|
| 1 | Table 1: Biennial Year-To-Date Revenue and | d Ex | penditure P | er | formance | | | | |
| 2 | General Fund Revenue & Ex | | • | | | | | | |
| 3 | Biennial Year-To-Date through D | Dece | mber 2020 | | | | | | |
| _ | Biennial Actual 2019-2020 | | | | | | | | |
| 5 | | | ru December 2020 | | Adopted Budget | % of Budget | | | |
| | Operating Revenue before EDIF allocation | \$ | 101,707,658 | \$ | 119,533,686 | 85.1% | | | |
| 7 | Operating Expenditures not including transfers to Capital Fund | _ | 100,459,348 | | 114,312,324 | 87.9% | | | |
| | Subtotal Revenue over (under) expenditures prior to | _ | 4.040.040 | | - - - - - - - - - - | | | | |
| 8 | Operating/Capital Funds Transfers | \$ | 1,248,310 | \$ | 5,221,362 | | | | |
| 10 | Operating Revenue allocated to EDIF Fund | | 1,454,393 | | 2,885,721 | 50.4% | | | |
| 11 | Transfer to Capital Development Fund | | 1,100,000 | | 2,200,000 | 50.0% | | | |
| 13 | Revenue less Operating Revenue allocated to EDIF Fund | \$ | 100,253,265 | \$ | 116,647,965 | 85.9% | | | |
| | 3 | Ť | , | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | |
| 14 | All Expenditures including Transfer to Capital Development Fund | | 101,559,348 | | 116,512,324 | 87.2% | | | |
| | Total Revenue over/(under) Expenditures and | | | | | | | | |
| 15 | Operating/Capital Transfers | \$ | (1,306,083) | \$ | 135,641 | | | | |

Through December 2020, which represents 100% of the 2019-2020 Biennial Budget, before transfers to the EDIF fund and not including transfers to the Capital Development Fund, the General Fund revenues were at 86.6% and expenditures were at 88.1% of the adopted budget.

As of December 31st, before revenue transfers to EDIF and one-time transfers to the Capital Development Fund, General Fund's biennial revenues exceeded expenditures by \$1,248,310.

The report reflects transfers of 2019 permit revenues from the General Fund to the EDIF Fund, and transfers of applicable sales tax for January through December 2019. Due to the COVID-19 Pandemic transfers did not happen for 2020.

This report includes revenues and expenditures as of December 31, 2020.

Table 2: Year-To-Date Revenue and Expenditure Performance Through December - General Fund

| | A | | В | | С | D | | E | | | |
|----|---|----|------------|----|-------------|-----------|----|----------------------------|--|--|--|
| 2 | General Fund For the Year-To-Date Period En | | • | | | 2010 & 20 | 20 | | | | |
| 3 | | | | | | | | | | | |
| 4 | Actual thru Actual thru (December December fro 2020 2019 to | | | | | | | Actual thru cember 2018 | | | |
| 5 | Operating Revenue before EDIF allocation | \$ | 49,400,424 | \$ | 52,307,234 | -5.6% | \$ | 54,611,810 | | | |
| 6 | Operating Expenditures not including transfers to Capital Fund | | 49,401,197 | | 51,058,151 | -3.2% | | 53,156,766 | | | |
| | Subtotal Revenue over (under) Expenditures prior to Operating/Capital Funds Transfers | \$ | (773) | \$ | 1,249,083 | | \$ | 1,455,044 | | | |
| 8 | Operating Revenue allocated to EDIF Fund | | - | | 1,454,393 | -100.0% | | 3,114,866 | | | |
| 9 | Transfer to Capital Development Fund | | - | | 1,100,000 | -100.0% | | 1,100,000 | | | |
| | Revenue less Operating Revenue allocated to EDIF Fund | \$ | 49,400,424 | \$ | 50,852,841 | -2.9% | \$ | 51,496,944 | | | |
| | All Expenditures including Transfer to Capital Development Fund | | 49,401,197 | | 52,158,151 | -5.3% | | 54,256,766 | | | |
| 12 | Total Revenue over/(under) Expenditures and Operating/Capital Transfers | \$ | (773) | \$ | (1,305,310) | | \$ | (2,759,822) | | | |

For 2020, before transfers to the EDIF fund and Capital Development Fund, expenditures exceeded revenues by \$773. Due to the COVID-19 pandemic there were no transfers to the EDIF or the Capital Development Funds in 2020.

Table 3: General Fund's Revenue Budget Balance

The 2019-2020 General Fund Original Budget and Approved Budget Amendments are summarized below:

| A B C E F G H | l J |
|--|--------------------------|
| 1 Breakdown of the Original Adopted Budget: (Ord 3315 11/26/2018) | |
| 2 | |
| 3 Beginning Fund Balance | 7,106,249 (A) |
| 4 2019-2020 Budgeted Revenue with Transfers & Amendments | 111,755,736 (B) |
| 6 2019-2020 Original Adopted Budget (Ord 3315 11/26/2018) | \$ 118,861,985 |
| 2019-2020 Original Adopted Budget (Ord 3313 11/26/2016) | General Fund # |
| 7 2019 - 2020 Original Revenue Budget | 011 |
| 8 | |
| 9 Beginning Fund Balance (Ord 3315 11/26/2018) | \$ 7,106,249 (A) |
| 10 Fund Balance Adjustment Ord 3341 dtd. 8/12/19 | (1,143,842) |
| 11 Total Adjusted Budgeted Beginning Fund Balance | \$ 5,962,407 |
| 12 | |
| 13 2019-2020 Original Approved Revenue Budget (Ord 3315 11/26/2018) | \$ 111,755,736 (B) |
| 14 | |
| 15 2019-2020 Revenue Budget Amendments and Approvals: | |
| 16 3341 8/12/19 GEMT Revenues | 1,117,193 |
| 17 3341 8/12/19 P&R 10 Minute Walk Grant | 40,000 |
| 3341 8/12/19 Sound Transit Reimbursement for BHC Contract Carryover | 218,475 |
| 19 3349 11/25/19 Reduce the 2020 Property Tax Levy per public comment | (100,000) |
| 20 3349 11/25/19 Park Facility revenue increase for Wickers Building Rentals | 500 |
| 21 3362 6/22/20 U.S. CARES Act Grant for COVID-19 Pandemic | 968,000 |
| 22 3367 9/16/20 Additional U.S. CARES Act Grant for COVID-19 Pandemic | 594,000 |
| 23 3384 12/24/20 U.S. Additional CARES Act Grant for COVID-19 Pandemic | 231,596 |
| 24 3384 12/24/20 Transfer from LID Guaranty Fund 224 to close out | 186,440 |
| 25 3384 12/24/20 Transfer from LID 93-1 I-5 196th Fund 263 to close out | 120,398 |
| 26 3384 12/24/20 Tranfser from Program Development Fund 099 to close out | |
| 27 3384 12/14/20 Transfer from the Revenue Stabilization Fund | 1,500,000 |
| Total 2019-2020 Budget Amendments and Approvals | 4,892,229 |
| Total 2019-2020 Original Revenue Budgets with Amendments | 116,647,965 |
| The above amount is presented in our revenue budget and actual presentation. | |
| 31 2019-2020 Adopted Budget with Amendments - December 31, 2020 | \$ 122,610,372 |

Table 4: General Fund's Expenditure Budget Balance

The 2019-2020 General Fund Original Budget and Approved Budget Amendments are summarized below:

| DCIC | | T | | ſ | ī | | | | |
|------|--|--------------|----------------|------------------|--------------|--|----------|-------------|-----|
| | А В | _ | D E | F | G | Н | | I | J |
| _ | Breakdown | of the Oric | ginal Adopt | ed Budge | t: (Ord 33 | 15 11/26/2018) | | | |
| 2 | | | | | | | | | |
| | 2019-2020 Bu | | enditures with | n Transfers | & Amendm | ients | | 113,879,450 | (A) |
| | Ending Fund E | Balance | | | | | | 4,982,535 | (B) |
| 5 | 2019-2020 Ori | iainal Adan | tod Budget | | | | \$ | 118,861,985 | |
| 0 4 | 2019-2020 OII | igiliai Auop | nteu Buuget | | | | | eneral Fund | |
| 7 | 2019 - 2020 | Povisad E | vnondituro | Rudgot | | | G | # 011 | |
| | 2019 - 2020 | Neviseu L | xpenditure | Duuget | | | _ | # 011 | |
| 8 | 0040 0000 0 | | arrad Dradasa | 4 (Our 1 2 2 4 1 | 44/00/004 | 0) | . | 440.070.450 | /A) |
| 10 | 2019-2020 Ori | ıgınaı Appr | ovea Buage | t (Ora 331 | 11/26/201 | 8) | \$ | 113,879,450 | (A) |
| | 2019-2020 Bu | daet Amend | lments and Δ | nnrovals: | | | | | |
| 12 | 3341 | 8/12/19 | | nce Carryo | ver | | | 531,538 | |
| 13 | 3341 | 8/12/19 | | | | are Authority | | 300,440 | |
| 14 | 3341 | 8/12/19 | GEMT Co | | | | | 40,000 | |
| 15 | 3341 | 8/12/19 | PRCA 10 | Minute Wal | k Grant | | | 40,000 | |
| 16 | 3341 | 8/12/19 | Maintenan | ce Costs fo | r Healthy C | Communities Minivan | | 4,900 | |
| 17 | 3349 | 11/25/19 | Heritage F | ark-Wicker | s Building F | Furnishings, tenant improvements, etc. | | 7,000 | |
| 18 | 3349 | 11/25/19 | Meadowda | ale Playfield | ls repairs o | f damage caused by thieves | | 15,400 | |
| 19 | 3349 | 11/25/19 | Reduce ex | penditures | by \$100K t | o reflect the decrease of property tax | | (100,000) | |
| 20 | 3362 | 6/22/20 | U.S. CAR | ES Act Grai | nt for COVI | D-19 Pandemic | | 968,000 | |
| 21 | 3367 | 9/16/20 | Additional | U.S. CARE | S Act Gran | t for COVID-19 Pandemic | | 594,000 | |
| 22 | 3384 | 12/14/20 | Additional | U.S. CARE | S Act Gran | t for COVID-19 Pandemic | | 231,596 | |
| 23 | Total 2019 | -2020 Budg | et Amendm | ents and A | pprovals | | | 2,632,874 | |
| 24 | Total 2019-20 | 20 Original | Budgets wi | th Amendn | nents | | | 116,512,324 | |
| 25 | | | | | | and actual presentation. | | , | |
| | Ending Fund | Balance (O | rd 3315 11/2 | 6/2018) | | | | 4,982,535 | (B) |
| 28 | Ending Fund Balance (Ord 3315 11/26/2018) 4,982,535 (B) 3341 8/12/19 Fund Balance Adjustment (685,052) | | | | | | | | |
| 29 | 3349 11/25/19 Fund Balance Adjustment (21,900) | | | | | | | | |
| 30 | 3384 | 12/14/20 | | nce Adjustr | | | | 1,822,465 | |
| | Adjusted Ending Fund Balance 6,098,048 | | | | | | | | |
| | 2019-2020 Ad | | | endments | Decembe | r 31. 2020 | \$ | 122,610,372 | |
| 72 4 | | Specia Budy | 9-1 | | 200011100 | | Ψ | ,010,012 | |

Table 5: General Fund's Monthly Revenue and Expenditure

| | Α | В | С | D | Е | F | G | Н | | I | J | | | |
|----|--------------|--------------|--------------|----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--|--|--|
| 1 | | | | Monthly R | evenue and E | xpenditure S | ummary - Ge | neral Fund | | | | | | |
| 2 | | | | | 201 | 9-2020 Bienn | ium | | | | | | | |
| 4 | | | Year | to Date | | Monthly | | | | | | | | |
| | | | | | | | % | | | | | | | |
| | | | | | | | Monthly | Over/(Under) | | Monthly | Over/(Under) | | | |
| | | Revenue | Revenue | Expenditure | Expenditure | Monthly | Revenue | Revenue | Monthly | Expenditure | Expenditure | | | |
| 5 | | Year to Date | Budget | Year to Date | Budget | Revenue | Allocation* | Allocation | Expenditure | Allocation* | Allocation | | | |
| 6 | January-19 | \$ 3,004,041 | \$ 4,129,294 | \$ 1,051,768 | \$ 2,248,786 | \$ 3,004,041 | \$ 4,129,294 | -27.25% | \$ 1,051,768 | \$ 2,248,786 | -53.23% | | | |
| 7 | February-19 | 6,919,584 | 8,231,148 | 4,984,173 | 6,289,847 | 3,915,543 | 4,101,854 | -4.54% | 3,932,405 | 4,041,060 | -2.69% | | | |
| 8 | March-19 | 10,457,180 | 13,632,419 | 11,701,622 | 11,712,683 | 3,537,596 | 5,401,270 | -34.50% | 6,717,449 | 5,422,836 | 23.87% | | | |
| 9 | April-19 | 14,891,930 | 18,823,489 | 15,659,671 | 17,499,437 | 4,434,750 | 5,191,071 | -14.57% | 3,958,049 | 5,786,754 | -31.60% | | | |
| 10 | May-19 | 18,717,451 | 23,811,172 | 19,759,380 | 22,086,499 | 3,825,521 | 4,987,683 | -23.30% | 4,099,709 | 4,587,063 | -10.62% | | | |
| 11 | June-19 | 23,188,926 | 28,659,646 | 24,018,096 | 27,104,997 | 4,471,475 | 4,848,473 | -7.78% | 4,258,716 | 5,018,498 | -15.14% | | | |
| 12 | July-19 | 27,898,526 | 33,830,609 | 27,986,189 | 31,754,537 | 4,709,600 | 5,170,964 | -8.92% | 3,968,093 | 4,649,540 | -14.66% | | | |
| 13 | August-19 | 32,493,099 | 39,390,975 | 33,781,255 | 37,583,073 | 4,594,573 | 5,560,366 | -17.37% | 5,795,066 | 5,828,535 | -0.57% | | | |
| 14 | September-19 | 36,728,757 | 44,242,272 | 37,991,024 | 41,745,021 | 4,235,658 | 4,851,297 | -12.69% | 4,209,769 | 4,161,948 | 1.15% | | | |
| 15 | October-19 | 41,020,162 | 48,093,675 | 42,195,755 | 46,627,667 | 4,291,405 | 3,851,404 | 11.42% | 4,204,731 | 4,882,645 | -13.88% | | | |
| 16 | November-19 | 44,703,343 | 51,983,398 | 46,247,642 | 51,018,090 | 3,683,181 | 3,889,723 | -5.31% | 4,051,887 | 4,390,423 | -7.71% | | | |
| 17 | December-19 | 50,852,841 | 58,795,955 | 52,158,151 | 58,733,455 | 6,149,498 | 6,812,557 | -9.73% | 5,910,509 | 7,715,365 | -23.39% | | | |
| 18 | January-20 | 54,464,415 | 62,225,780 | 55,031,558 | 59,872,004 | 3,611,574 | 3,429,824 | 5.30% | 2,873,407 | 1,138,549 | 152.37% | | | |
| 19 | February-20 | 56,390,121 | 66,696,299 | 58,427,476 | 64,128,869 | 1,925,706 | 4,470,520 | -56.92% | 3,395,918 | 4,256,865 | -20.22% | | | |
| 20 | March-20 | 61,947,979 | 70,735,303 | 62,687,213 | 71,400,786 | 5,557,858 | 4,039,004 | 37.60% | 4,259,737 | 7,271,918 | -41.42% | | | |
| 21 | April-20 | 64,769,253 | 75,798,620 | 66,617,090 | 75,685,195 | 2,821,274 | 5,063,317 | -44.28% | 3,929,877 | 4,284,408 | -8.27% | | | |
| 22 | May-20 | 66,442,862 | 80,166,358 | 70,493,584 | 80,123,168 | 1,673,609 | 4,367,738 | -61.68% | 3,876,494 | 4,437,973 | -12.65% | | | |
| 23 | June-20 | 72,363,879 | 85,271,606 | 73,978,330 | 84,733,268 | 5,921,017 | 5,105,248 | 15.98% | 3,484,746 | 4,610,100 | -24.41% | | | |
| 24 | July-20 | 75,826,708 | 90,648,729 | 79,254,525 | 89,028,765 | 3,462,829 | 5,377,124 | -35.60% | 5,276,195 | 4,295,498 | 22.83% | | | |
| 25 | August-20 | 77,925,325 | 95,894,523 | 83,334,875 | 95,301,978 | 2,098,617 | 5,245,793 | -59.99% | 4,080,350 | 6,273,213 | -34.96% | | | |
| 26 | September-20 | 85,860,674 | 100,730,529 | 87,150,995 | 99,859,093 | 7,935,349 | 4,836,007 | 64.09% | 3,816,120 | 4,557,114 | -16.26% | | | |
| 27 | October-20 | 87,521,005 | 105,630,184 | 91,668,687 | 104,410,753 | 1,660,331 | 4,899,655 | -66.11% | 4,517,692 | 4,551,661 | -0.75% | | | |
| 28 | November-20 | 91,217,035 | 109,835,408 | 95,318,239 | 108,796,959 | 3,696,030 | 4,205,223 | -12.11% | 3,649,552 | 4,386,205 | -16.79% | | | |
| 29 | December-20 | 100,253,265 | 116,647,965 | 101,559,348 | 116,512,324 | 9,036,230 | 6,812,557 | 32.64% | 6,241,109 | 7,715,365 | -19.11% | | | |
| 16 | | | Tota | I Revenues and | Expenditures | 100,253,265 | 116,647,965 | -14.05% | 101,559,348 | 116,512,324 | -12.83% | | | |

^{*} Monthly allocation formula = 2018-2019 Monthly Actual/2018-2019 Biennium Actuals

Chart 1: Month-to-Month Revenue and Expenditure Performance – General Fund



Chart 2: Biennial Revenue Projection Vs. Actual Performance – General Fund From January 2019 to Date of Reporting

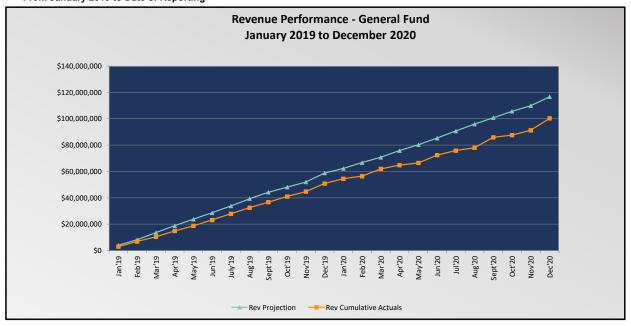


Chart 3: Biennial Expenditure Projection Vs. Performance – General Fund From January 2019 to Date of Reporting

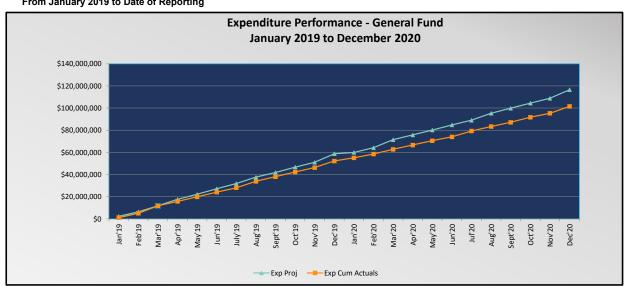


Table 6: Change in the General Fund's Fund Balance in December 2020

| | Α | В | С | D | Е | F | G | Н | | I | | | |
|----|-----|--|--------------|----------|---------|--------------|------------|---|----|-------------|--|--|--|
| 1 | Ch | nange i | in Genera | al Fund | 's Fui | nd Baland | ce in 2020 | | | | | | |
| 2 | | | | | | | | | | | | | |
| 3 | Ве | Beginning Fund Balance (Actual) - General Fund \$ 4,125,560 | | | | | | | | | | | |
| 4 | Plu | Plus: 2020 Revenues 49,400,424 | | | | | | | | | | | |
| 5 | Les | ss: 2020 |) Expenditu | res | | | | | (4 | 49,401,197) | | | |
| 6 | | | | | | | | | | | | | |
| 7 | En | ding Fu | nd Balance | e - Gene | ral Fun | d | | | \$ | 4,124,787 | | | |
| 8 | Plu | ıs: Reve | nue Stabiliz | ation Fu | nd's En | ding Fund E | Balance | | | 4,870,033 | | | |
| 9 | | Total Fu | und Baland | e | | | | | \$ | 8,994,820 | | | |
| 10 | | | | | | | | | | | | | |
| 11 | Ge | neral Fu | ınd Reserv | e Requi | rement | s at 12/31/2 | 2020: | | \$ | 9,519,143 | | | |
| 12 | (2 | (2 1/2 Months of 2019 Operating Expenditures per 2019 CAFR) | | | | | | | | | | | |
| 13 | Un | assigne | d Fund Ba | lance | | | | | \$ | (524,323) | | | |
| 14 | | Total Fu | und Baland | e | | | | | \$ | 8,994,820 | | | |

Table 7: General Fund's Biennial Revenues

| | А | В | С | D | | | | | | | |
|----|--|----------------|----------------|--------|--|--|--|--|--|--|--|
| 1 | General Fund's Biennial Revenu | | ecember 2020 | | | | | | | | |
| 2 | FY 2019 · | - 2020 | | | | | | | | | |
| 3 | Biennial Actual thru December 2019-2020 % 4 Category 2020 Budget Bud | | | | | | | | | | |
| | 30-Fund Balance | \$ 4,125,560 | \$ 5,962,407 | 69.2% | | | | | | | |
| 6 | 31-Taxes | 64,465,816 | 70,398,437 | 91.6% | | | | | | | |
| 7 | 32-Licenses and Permits | 8,787,287 | 9,618,798 | 91.4% | | | | | | | |
| 8 | 33-Intergovernmental Revenue | 6,194,567 | 8,422,669 | 73.5% | | | | | | | |
| 9 | 34-Charges for Services | 10,303,563 | 13,518,552 | 76.2% | | | | | | | |
| 10 | 35-Fines and Forfeits | 7,886,522 | 9,141,660 | 86.3% | | | | | | | |
| 11 | 36-Miscellaneous Revenues | 905,666 | 2,041,326 | 44.4% | | | | | | | |
| 12 | 38-Non-Revenue | 38,641 | 12,448 | 310.4% | | | | | | | |
| 13 | 39-Other Financing Sources | 1,671,203 | 3,494,075 | 47.8% | | | | | | | |
| 14 | Total Revenue | 100,253,265 | 116,647,965 | 85.9% | | | | | | | |
| 15 | Total Resources Including Fund Balance | \$ 104,378,825 | \$ 122,610,372 | | | | | | | | |

Table 8: General Fund's Comparative Year-To-Date Revenues Ending December 2018, 2019 & 2020

| A | В | С | D | Е | | | | | | | | |
|--|---------------------------------|------------------------------|---|---------------------------------|--|--|--|--|--|--|--|--|
| 1 General Fu | und's Annual Re | venues | | | | | | | | | | |
| Chart 4: Comparative Sales Tax Revenue Forecast from 2017 – 2020 | | | | | | | | | | | | |
| 3 Category | Actual thru December 2020 | Actual thru December 2019 | % of Incr (Decr) from 2019 to 2020 | Actual thru December 2018 | | | | | | | | |
| 4 30-Fund Balance | \$ 4,125,560 | \$ 10,134,924 | -59.29% | \$ 11,596,466 | | | | | | | | |
| 5 31-Taxes | 31,188,752 | 33,277,064 | -6.3% | 34,319,636 | | | | | | | | |
| 6 32-Licenses and Permits | 5,456,588 | 3,330,699 | 63.8% | 4,354,357 | | | | | | | | |
| 7 33-Intergovernmental Revenue | 3,209,298 | 2,985,268 | 7.5% | 1,589,699 | | | | | | | | |
| 8 34-Charges for Services | 4,417,843 | 5,885,720 | -24.9% | 6,069,984 | | | | | | | | |
| 9 35-Fines and Forfeits | 3,112,338 | 4,774,184 | -34.8% | 4,292,162 | | | | | | | | |
| 10 36-Miscellaneous Revenues | 345,497 | 560,169 | -38.3% | 841,459 | | | | | | | | |
| 11 38-Non-Revenue | 7,858 | 30,784 | -74.5% | 29,087 | | | | | | | | |
| 12 39-Other Financing Sources | 1,662,250 | 8,953 | 18466.4% | 560 | | | | | | | | |
| 13 Total Revenue | 49,400,424 | 50,852,841 | -2.9% | 51,496,944 | | | | | | | | |
| 14 Total Resources Including Fund Balance | \$ 53,525,984 | \$ 60,987,765 | | \$ 63,093,410 | | | | | | | | |

As forecasted, revenues from business licenses and permit fees have rebounded from their lows experienced in 2019. Business license fee revenues were delayed in 2019 when the Department of Revenue took over billing and collection of the fees.

Table 9: Biennial Detailed Tax Revenue Information:

| | АВ | | С | | D | Е |
|----|----------------------------------|-------|---|-----|---------------------|----------------|
| 1 | General Fund Biennial Detailed | Гах F | Revenue thr | u E | December 20 | 020 |
| 2 | | | Biennial Actual thru December 2020 | | 2019-2020 Budget | % of Budget |
| 3 | Taxes | | | | | |
| 4 | Business Taxes | | | | | |
| 5 | Utility Tax-Electric | \$ | 4,137,490 | \$ | 4,599,307 | 89.96% |
| 6 | Utility Tax-Water | | 848,172 | | 843,660 | 100.53% |
| 7 | Utility Tax-Gas | | 1,053,200 | | 1,206,207 | 87.32% |
| 8 | Utility Tax-Sewer | | 1,269,585 | | 1,272,499 | 99.77% |
| 9 | Utility Tax-Solid Waste | | 1,219,060 | | 1,177,441 | 103.53% |
| 10 | Utility Tax-Cable | | 956,705 | | 1,098,210 | 87.11% |
| 11 | Utility Tax-Telephone/Pager | | 1,537,173 | | 2,105,395 | 73.01% |
| 12 | Utility Tax-Storm | | 502,131 | | 485,718 | 103.38% |
| 13 | Leasehold Tax | | 12,076 | | 8,650 | 139.61% |
| 14 | Admissions Tax | | 831,617 | | 1,459,918 | 56.96% |
| 15 | Gambling Tax-Punch Brds/Pulltabs | | 235,656 | | 250,691 | 94.00% |
| 16 | Gambling Tax-Bingo and Raffles | | 2,894 | | 3,141 | 92.14% |
| 17 | Gambling Tax-Amusement Games | | 11,338 | | 19,864 | 57.08% |
| 18 | Business Taxes Total | \$ | 12,617,097 | \$ | 14,530,701 | 86.83% |
| 19 | General Property Tax | | 8,242,405 | | 8,355,000 | 98.65% |
| 20 | EMS Property Tax | | 29,121 | | - | 100.00% |
| 21 | Retail Sales Tax | | 43,577,193 | | 47,512,736 | 91.72% |
| 22 | Total Taxes | \$ | 64,465,816 | \$ | 70,398,437 | 91.57% |

To more accurately report the revenues earned by the City as of December 31, taxes were accrued through December 31.

Table 10: Comparative Tax Revenue - Ending December 2018 to 2020

| | АВ | | С | | D | E | | F | | | | | |
|----|---|----|---------------------------------|----------|---------------------------------|--|----|---------------------------------|--|--|--|--|--|
| 1 | | | | | | | | | | | | | |
| 2 | For the Year-To-Date Period Ending through December 2018, 2019 & 2020 | | | | | | | | | | | | |
| 3 | | | Actual thru December 2020 | | Actual thru December 2019 | % of Incr (Decr) from 2019 to 2020 | | Actual thru December 2018 | | | | | |
| 4 | Taxes | | | <u> </u> | | | | | | | | | |
| 5 | Business Taxes | | | | | | | | | | | | |
| 6 | Utility Tax-Electric | \$ | 2,019,000 | \$ | 2,118,490 | -4.7% | \$ | 2,111,290 | | | | | |
| 7 | Utility Tax-Water | | 415,791 | | 432,381 | -3.8% | | 400,466 | | | | | |
| 8 | Utility Tax-Gas | | 543,268 | | 509,932 | 6.5% | | 505,162 | | | | | |
| 9 | Utility Tax-Sewer | | 615,204 | | 654,381 | -6.0% | | 608,543 | | | | | |
| 10 | Utility Tax-Solid Waste | | 613,269 | | 605,791 | 1.2% | | 583,191 | | | | | |
| 11 | Utility Tax-Cable | | 487,487 | | 469,218 | 3.9% | | 473,405 | | | | | |
| 12 | Utility Tax-Telephone/Pager | | 709,408 | | 827,765 | -14.3% | | 1,044,244 | | | | | |
| 13 | Utility Tax-Storm | | 250,303 | | 251,828 | -0.6% | | 234,886 | | | | | |
| 14 | Leasehold Tax | | 8,357 | | 3,719 | 124.7% | | 1,917 | | | | | |
| 15 | Admissions Tax | | 129,583 | | 702,034 | -81.5% | | 921,418 | | | | | |
| 16 | Gambling Tax-Punch Brds/Pulltabs | | 92,979 | | 142,677 | -34.8% | | 196,769 | | | | | |
| 17 | Gambling Tax-Bingo and Raffles | | 1,028 | | 1,866 | -44.9% | | 3,260 | | | | | |
| 18 | Gambling Tax-Amusement Games | | 1,667 | | 9,671 | -82.8% | | 11,802 | | | | | |
| 19 | Business Taxes Total | \$ | 5,887,344 | \$ | 6,729,753 | -12.5% | \$ | 7,096,353 | | | | | |
| | General Property Tax | | 4,275,199 | | 3,967,206 | 7.8% | | 3,885,877 | | | | | |
| | EMS Property Tax | | 5,282 | | 23,839 | -77.8% | | 2,323,234 | | | | | |
| _ | Retail Sales Tax | | 21,020,927 | | 22,556,266 | -6.8% | | 21,014,172 | | | | | |
| 23 | Total Taxes | \$ | 31,188,752 | \$ | 33,277,064 | -6.3% | \$ | 34,319,636 | | | | | |

EMS property tax decreased by 77.8% because the City of Lynnwood no longer collects EMS property tax. Beginning in 2019, the South Snohomish County Fire and Rescue Regional Fire Authority (SSCFR) collects the EMS property tax. There will continue to be small receipts due to prior year collections.

To more accurately report the revenues earned by the City as of December 31, all taxes were accrued through December, 2020.

Table 11: Actual Gross Historical Sales Tax Collection (includes EDIF portion)

| | Α | В | С | D | Е | F | G | Н | I |
|----|---------------------------|-----------|--------------|---------------------|----------------|--------------|-----------------|--------------|--------------|
| 1 | | Gross Sal | es Tax by Ac | tual Month C | Collection fro | m 2009-2019 | For the City of | of Lynnwood | |
| 2 | Actual Month Sales Tax | % Chng | Year 2020 | 17-19 Avg % Rcpt | Year 2019 | Year 2018 | Year 2017 | Year 2016 | Year 2009 |
| 3 | January | 2.00% | \$ 1,682,783 | 7.10% | \$ 1,649,756 | \$ 1,659,199 | \$ 1,553,675 | \$ 1,493,741 | \$ 1,138,197 |
| 4 | February | 1.37% | 1,515,997 | 6.61% | 1,495,512 | 1,546,656 | 1,488,779 | 1,545,115 | \$ 1,076,493 |
| 5 | March | -40.93% | 1,207,193 | 8.34% | 2,043,826 | 1,915,769 | 1,754,850 | 1,864,563 | \$ 1,224,186 |
| 6 | April | -40.87% | 1,148,763 | 7.76% | 1,942,838 | 1,780,484 | 1,594,147 | 1,703,745 | \$ 1,132,075 |
| 7 | May | -20.19% | 1,606,386 | 8.21% | 2,012,870 | 1,854,102 | 1,756,250 | 1,717,336 | \$ 1,177,676 |
| 8 | June | -10.98% | 1,810,757 | 8.65% | 2,034,018 | 1,985,036 | 1,905,880 | 1,867,961 | \$ 1,277,028 |
| 9 | July | -5.70% | 1,911,463 | 8.57% | 2,027,103 | 1,956,153 | 1,887,629 | 1,923,826 | \$ 1,263,931 |
| 10 | August | -5.91% | 1,905,468 | 8.58% | 2,025,251 | 1,990,993 | 1,862,273 | 1,795,304 | \$ 1,277,361 |
| 11 | September | -1.58% | 1,973,911 | 8.61% | 2,005,520 | 1,949,367 | 1,948,209 | 1,900,981 | \$ 1,231,375 |
| 12 | October | -3.25% | 1,817,809 | 8.13% | 1,878,921 | 1,855,533 | 1,838,875 | 1,660,559 | \$ 1,135,572 |
| 13 | November | -6.16% | 1,925,471 | 8.71% | 2,051,950 | 2,052,650 | 1,864,936 | 1,777,630 | \$ 1,201,577 |
| 14 | December | 0.81% | 2,514,926 | 10.73% | 2,494,842 | 2,363,406 | 2,495,798 | 2,347,520 | \$ 1,740,441 |
| 15 | | | \$21,020,927 | 100.0% | \$23,662,407 | \$22,909,348 | \$21,951,301 | \$21,598,281 | \$14,875,912 |
| 16 | Percentage inc | r (decr) | -11.16% | | 3.29% | 4.36% | 1.63% | 3.64% | -14.01% |

2010 thru 2014 Sales Tax Collection Information are not presented. We present 2009 to show what the revenue was during the economic downturn.

Table 12: Quarterly Sales Tax as Economic Indicator (includes EDIF portion)

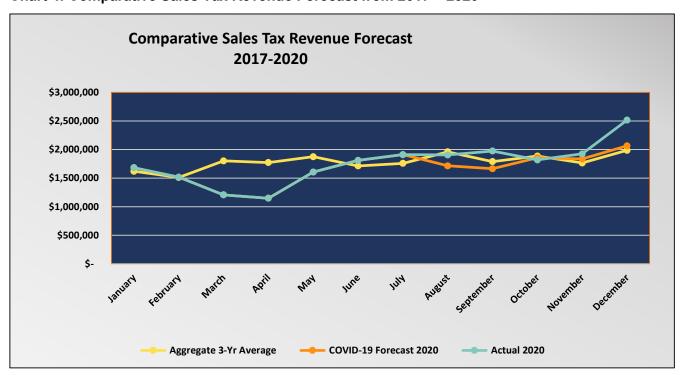
| | А | В | С | D | Е | F | G | Н | I | |
|---|-------|----|------|--------------------|--------------|--------------|-----|------------------|-----------|--|
| 1 | | | | Total Gross | Sales Tax Ea | rned by Quar | ter | | · | |
| 2 | | % | Chng | 4tł | n Quarter 2 | :020 | 4tl | 4th Quarter 2019 | | |
| 3 | Total | -2 | .61% | \$ | | 6,258,206 | \$ | | 6,425,713 | |
| 4 | | | | | | | | | | |
| 5 | | % | Chng | 3rc | d Quarter 2 | 2020 | 3re | d Quarter 2 | 2019 | |
| 6 | Total | -4 | .41% | \$ | | 5,790,842 | \$ | | 6,057,874 | |

Table 13: Comparative General Fund Sales Tax Revenue Forecast 2017 – 2020

| | Α | В | С | D | E | F | G | Н |
|----|----------------------------------|---------------|------------------------------|----------------------------|--------------------------|---------------|--------------|--------------|
| 1 | | Comparati | ive Sales Tax F | Revenue Foreca | ıst 2017-202 | 0 For the Gen | eral Fund | |
| 2 | Actual Month Sales Tax | Actual 2020 | COVID-19 Forecast 2020 | Aggregate 3- Yr Average | 17-19 Avg % Rcpt | Year 2019 | Year 2018 | Year 2017 |
| 3 | January | \$ 1,682,783 | \$ 1,682,783 | \$ 1,620,877 | 7.56% | \$ 1,649,756 | \$ 1,659,199 | \$ 1,553,675 |
| 4 | February | 1,515,997 | 1,515,996 | 1,510,315 | 7.04% | 1,495,511 | 1,546,656 | 1,488,779 |
| 5 | March | 1,207,193 | 1,207,193 | 1,802,176 | 8.41% | 1,835,909 | 1,815,769 | 1,754,850 |
| 6 | April | 1,148,763 | 1,148,763 | 1,772,490 | 8.27% | 1,942,838 | 1,780,484 | 1,594,147 |
| 7 | May | 1,606,386 | 1,606,386 | 1,874,407 | 8.74% | 2,012,870 | 1,854,102 | 1,756,250 |
| 8 | June | 1,810,757 | 1,810,757 | 1,713,983 | 7.99% | 1,750,143 | 1,985,036 | 1,406,769 |
| 9 | July | 1,911,463 | 1,911,463 | 1,758,705 | 8.20% | 2,027,102 | 1,361,384 | 1,887,629 |
| 10 | August | 1,905,468 | 1,715,194 | 1,959,506 | 9.14% | 2,025,251 | 1,990,993 | 1,862,273 |
| 11 | September | 1,973,911 | 1,664,004 | 1,789,200 | 8.35% | 1,698,505 | 1,949,367 | 1,719,727 |
| 12 | October | 1,817,809 | 1,856,792 | 1,885,576 | 8.79% | 1,878,921 | 1,855,533 | 1,922,273 |
| 13 | November | 1,925,471 | 1,835,776 | 1,766,117 | 8.24% | 2,051,950 | 1,321,192 | 1,925,209 |
| 14 | December | 2,514,926 | 2,064,958 | 1,986,602 | 9.27% | 2,187,510 | 1,894,457 | 1,877,838 |
| 15 | | \$ 21,020,927 | \$20,020,065 | \$ 21,439,952 | 100.0% | \$22,556,266 | \$21,014,172 | \$20,749,419 |
| 16 | % Over/(Under) COVID Forecast | 5.00% | | | % Increase (Decrease) | 7.34% | 1.28% | -3.93% |

Sales tax totaling \$1,106,141 was transferred to the EDIF Fund in 2019. Nothing has been transferred in 2020.

Chart 4: Comparative Sales Tax Revenue Forecast from 2017 – 2020



Sales Tax totaling \$1,106,141 was transferred to the EDIF Fund in 2019. Nothing has been transferred in 2020. Due to the COVID-19 Pandemic we did not transfer any revenues to the EDIF fund in 2020.

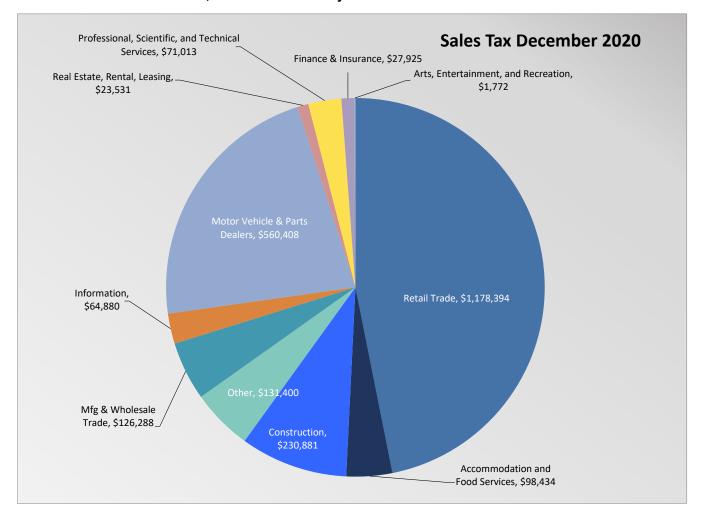
Report on Year-To-Date Sales Tax Earned for the month of Dec 2020, Cash Received in February 2021

Table 14: 2019 & 2020 Year-To-Date Sales Tax Collection by Category

| | АВ | С | | D | Е | F | G | Н | | | | | | |
|----------|--|----------------------------|------|-----------------|-------------------------|--------------------|---------------|--------|--|--|--|--|--|--|
| 1 | City of Lynnwood | | | | | | | | | | | | | |
| 2 | Year to Date Sales Tax Collection By Cate | gory | | | | | | | | | | | | |
| 3 | For the reporting period of December 202 | • | | • | | | | | | | | | | |
| 4 | Source: Microflex - Washington State Department of Revenue | | | | | | | | | | | | | |
| 5 | Month Month Y-T-D Y-T-D | | | | | | | | | | | | | |
| 6 | שורו אין שירו-יין אין שירויין שירוייין שירויין שירויין שירויין שירויין שירויין שירויין שירויין שירויייין שירויין שירויין שירויין שירוייין שירויין שירוייין שירוייין שירויייין שירוייין שירוייייין שירוייייייין שירויייייין שירוייייייייייייייייייייייייייייייייייי | | | | | | | | | | | | | |
| 7 | December December Month % December December Y-T-D Category 2020 2019 Change 2020 2019 Change | | | | | | | | | | | | | |
| 8 | Retail Trade | \$ 1,178,394 | \$ | 1,267,877 | -7.1% | | \$ 10,280,408 | -13.9% | | | | | | |
| 9 | Accommodation and Food Services | 98,434 | | 170,384 | -42.2% | 1,306,098 | 1,916,984 | -31.9% | | | | | | |
| 10 | Construction | 230,881 | | 195,372 | 18.2% | 1,919,888 | 2,106,138 | -8.8% | | | | | | |
| 11 | All Others ² | 131,400 | | 121,517 | 8.1% | 1,338,718 | 1,485,226 | -9.9% | | | | | | |
| 12 | Mfg and Wholesale Trade | 126,288 | | 72,325 | 74.6% | 961,517 | 1,134,533 | -15.2% | | | | | | |
| 13 | Information ¹ | 64,880 | | 78,209 | -17.0% | 579,794 | 688,452 | -15.8% | | | | | | |
| 14 | Motor Vehicle & Part's Dealers | 560,408 | | 467,658 | 19.8% | 4,840,333 | 4,852,774 | -0.3% | | | | | | |
| 15 | Real Estate, Rental, Leasing | 23,531 | | 26,008 | -9.5% | 244,053 | 271,713 | -10.2% | | | | | | |
| 16 | Professional, Scientific, and Technical Services | 71,013 | | 53,623 | 32.4% | 607,435 | 471,275 | 28.9% | | | | | | |
| 17 | Finance and Insurance | 27,925 | | 25,954 | 7.6% | 309,588 | 308,433 | 0.4% | | | | | | |
| 18 | Arts, Entertainment, and Recreation | 1,772 | | 15,915 | -88.9% | 58,161 | 146,474 | -60.3% | | | | | | |
| 19 | TOTAL | \$ 2,514,926 | \$ | 2,494,842 | 0.8% | \$ 21,020,926 | \$ 23,662,410 | -11.2% | | | | | | |
| 20 | | | | | | | | | | | | | | |
| 21 | ¹ Category on "information" pertains to businesses | in telecommu | nica | ations, interne | et service | | | | | | | | | |
| 22 | providers, motion pictures, sound record, publish | ing industries, | bro | adcasting, ar | nd other | | | | | | | | | |
| 23 | information services. | | | | | | | | | | | | | |
| 24 | 2 All Others portain to various sategories not include | dad in the athe | roe | amonto ond | not moto ria | l onough | | | | | | | | |
| 25 | ² All Others pertain to various categories not include to have a capacity extensive | led in the othe | rse | gments and i | not material | eno ugn | | | | | | | | |
| 26 | to have a separate category. | | | | | | | | | | | | | |
| 27 28 | | | | | | | | | | | | | | |
| 20 | · | | | | | | | | | | | | | |

Chart 5: Pie Chart for the month of December 2020 Sales Tax Collection

Sales Tax Earned in December, Collected in February 2021



General Fund's Expenditures

Table 15: Biennial Expenditures by Department - General Fund

| | A | В | С | D |
|----|-----------------------------|-----------------|----------------|--------|
| 1 | Biennial Expenditures by De | epartment thro | ugh December 2 | 2020 |
| 2 | FY 2 | 2019 - 2020 | | |
| 3 | | | | |
| | | Biennial Actual | | |
| | | thru December | 2019-2020 | % of |
| 4 | Department | 2020 | Budget | Budget |
| 5 | ADMINISTRATIVE SERVICES | \$ 7,310,222 | \$ 7,645,789 | 95.6% |
| 6 | INFORMATION TECHNOLOGY | 4,713,593 | 5,244,292 | 89.9% |
| 7 | COMMUNITY DEVELOPMENT | 4,925,667 | 6,982,765 | 70.5% |
| 8 | ECONOMIC DEVELOPMENT (1) | 2,060,874 | 3,954,842 | 52.1% |
| 9 | EXECUTIVE | 1,701,793 | 1,881,717 | 90.4% |
| 10 | FIRE MARSHAL (2) | 2,305,312 | 2,276,882 | 101.2% |
| 11 | HUMAN RESOURCES | 1,640,010 | 1,916,267 | 85.6% |
| 12 | LEGAL | 3,322,885 | 3,348,654 | 99.2% |
| 13 | LEGISLATIVE | 781,314 | 872,547 | 89.5% |
| 14 | MUNICIPAL COURT | 2,621,795 | 2,871,854 | 91.3% |
| 15 | NON-DEPARTMENTAL | 8,673,256 | 9,735,972 | 89.1% |
| 16 | PARKS & RECREATION | 14,339,693 | 17,261,088 | 83.1% |
| 17 | POLICE | 40,550,592 | 43,826,031 | 92.5% |
| 18 | PUBLIC WORKS (3) | 6,612,342 | 8,693,624 | 76.1% |
| 19 | Grand Total | \$ 101,559,348 | \$ 116,512,324 | 87.2% |

⁽¹⁾ The Economic Development expenditures are only 52.1% of budget because only \$1,000,204 of the \$2,727,256 (or 37%) budgeted for one time Sound Transit related work has been expended as of December 2020.

⁽²⁾ Fire Marshal expenditures are 101.2% of budget because a retro pay was done for Fire Marshal Services for 2018-2020.

⁽³⁾ Public Works expenditures are only 76.1% of budget because applicable engineering and project managers' expenditures are charged directly to capital projects.

Table 16: General Fund Comparative Expenditures by Department

| | А | В | С | D | E |
|----|--------------------------|---------------------------------|------------------------------|---|---------------------------------|
| 1 | General Fund Co | mparative Ex | penditures by D | epartment | |
| 2 | For the Year-To-Date Per | iod Ending th | rough Decembe | er 2018, 2019 | & 2020 |
| 3 | Department | Actual thru December 2020 | Actual thru December 2019 | % of Incr (Decr) from 2019 to 2020 | Actual thru December 2018 |
| 4 | ADMINISTRATIVE SERVICES | \$ 3,723,697 | \$ 3,586,525 | 3.8% | \$ 3,562,517 |
| 5 | INFORMATION TECHNOLOGY | 2,338,109 | 2,375,484 | -1.6% | 2,143,051 |
| 6 | COMMUNITY DEVELOPMENT | 2,371,392 | 2,554,275 | -7.2% | 3,057,919 |
| 7 | ECONOMIC DEVELOPMENT | 1,084,706 | 976,168 | 11.1% | 701,941 |
| 8 | EXECUTIVE | 829,942 | 871,851 | -4.8% | 802,540 |
| 9 | FIRE - OTHER | - | 344,110 | 100.0% | 6,537 |
| 10 | FIRE - MARSHAL | 1,128,477 | 832,725 | 35.5% | 841,116 |
| 11 | FIRE - RFA PAYMENTS (1) | - | - | 100.0% | 2,730,648 |
| 12 | HUMAN RESOURCES | 861,632 | 778,378 | 10.7% | 784,652 |
| 13 | LEGAL | 1,608,960 | 1,713,925 | -6.1% | 1,842,041 |
| 14 | LEGISLATIVE | 374,768 | 406,546 | -7.8% | 406,952 |
| 15 | MUNICIPAL COURT | 1,330,374 | 1,291,421 | 3.0% | 1,325,287 |
| 16 | NON-DEPARTMENTAL | 4,732,968 | 3,940,288 | 20.1% | 3,948,774 |
| 17 | PARKS & RECREATION | 6,320,538 | 8,019,155 | -21.2% | 8,137,175 |
| 18 | POLICE | 19,200,149 | 21,350,443 | -10.1% | 20,683,675 |
| 19 | PUBLIC WORKS | 3,495,485 | 3,116,857 | 12.1% | 3,281,941 |
| 20 | Grand Total | \$ 49,401,197 | \$ 52,158,151 | -5.29% | \$ 54,256,766 |

⁽¹⁾ The contract to transfer the Regional Fire Authority (RFA) EMS Property Taxes ended in 2018. The payments to the RFA in 2020 are for Fire Marshal services only and cover the services provided in calendar year 2020.

Note: Departments were encouraged to curb spending due to the COVID-19 pandemic and revenues coming in lower than expected.

Table 17: General Fund Biennial Expenditure Categories Through December 2020

| | A | | В | С | D | | | | | | | |
|----|--|---|---------------------|---------------|----------------|--|--|--|--|--|--|--|
| 1 | Biennial Expenditure Categories through December | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | |
| 4 | Category | Biennial Actual thru December 2020 | 2019-2020 Budget | % of Total | % of Budget | | | | | | | |
| 5 | SALARIES & WAGES | \$ 48,455,120 | \$ 51,408,451 | 47.7% | 94.3% | | | | | | | |
| 6 | PERSONNEL BENEFITS | 18,284,595 | 20,586,589 | 18.0% | 88.8% | | | | | | | |
| 7 | SUPPLIES | 2,119,791 | 3,120,782 | 2.1% | 67.9% | | | | | | | |
| 8 | SERVICES | 19,974,049 | 26,422,851 | 19.7% | 75.6% | | | | | | | |
| 9 | INTERGOVTL SERVICES/PYMNT | 5,677,462 | 6,849,099 | 5.6% | 82.9% | | | | | | | |
| 10 | CAPITAL OUTLAYS (1) | 302,355 | 328,176 | 0.3% | 92.1% | | | | | | | |
| 11 | DEBT INTEREST & OTHER COST | 600 | 1,000 | 0.0% | 60.0% | | | | | | | |
| 12 | OPERATING TRANSFERS OUT | 6,745,376 | 7,795,376 | 6.6% | 86.5% | | | | | | | |
| 13 | Grand Total | \$ 101,559,348 | \$ 116,512,324 | 100.0% | 87.2% | | | | | | | |

Note: Almost all expenditure categories are lower than expected at 100% of the biennial budget because of reductions made due to reduced revenues from COVID-19.

Table 18: General Fund Comparative Year-To-Date Expenditures from 2018-2020

| | А | | В | С | D |
|----------------------|---------------------------------|---------------------------------|---------------------------------|---|---------------------------------|
| 1 | | GENERAL FU | ND | | |
| 2 | Comparative Fiscal Expendit | ure Categorie | s through Dec | ember 2018 | -2020 |
| 3 | | , in the second second | | | |
| 4 | Category | Actual thru December 2020 | Actual thru December 2019 | % of Incr (Decr) from 2019 to 2020 | Actual thru December 2018 |
| 5 | SALARIES & WAGES | \$ 24,055,074 | \$ 24,400,046 | -1.4% | \$ 23,291,581 |
| 6 | PERSONNEL BENEFITS | 9,142,245 | 9,142,350 | 0.0% | 9,298,611 |
| 7 | SUPPLIES | 888,600 | 1,231,191 | -27.8% | 1,707,578 |
| 8 | SERVICES | 9,756,425 | 10,217,624 | -4.5% | 9,927,818 |
| 9 | INTERGOVTL SERVICES/PYMNT | 2,596,157 | 3,081,305 | -15.7% | 3,149,152 |
| 10 | RFA SERVICES | - | - | 100.0% | 2,730,648 |
| 11 | CAPITAL OUTLAYS | 183,508 | 118,847 | 54.4% | 223,327 |
| 12 | DEBT INTEREST & OTHER COST | 600 | - | 0.0% | 300 |
| 13 | OPERATING TRANSFERS OUT | 2,778,588 | 3,966,788 | -30.0% | 3,927,751 |
| 14 | Grand Total | \$ 49,401,197 | \$ 52,158,151 | -5.3% | \$ 54,256,766 |
| 15 16 17 18 | | | | | |
| | | Actual thru December | Actual thru December | % of Incr (Decr) from 2019 to | Actual thru December |
| | Category Summary: | 2020 | 2019 | 2020 | 2018 |
| | SALARIES & BENEFITS OTHER COSTS | \$ 33,197,319 13,425,290 | \$ 33,542,396 14,648,967 | -1.0% -8.4% | \$ 32,590,192 17,738,823 |
| | OPERATING TRANSFERS OUT | 2,778,588 | 3,966,788 | -30.0% | 3,927,751 |
| | Grand Total | \$ 49,401,197 | \$ 52,158,151 | | \$ 54,256,766 |

Note: General Fund expenditures are 5.3% lower in 2020 than the same time period in 2019 due to the reductions made for COVID-19 revenue impacts.

Table 19: General Fund's Biennial Legal Expenditures Through December 2020

| A | | В | С | D | | | | | | | |
|--|---|--|--------------------------------------|--|--|--|--|--|--|--|--|
| | Expenditures th | _ | _ | Б | | | | | | | |
| | FY 2019 - 2020 | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| | Biennial | | | | | | | | | | |
| | Actual thru | | | | | | | | | | |
| | December | | 2019-2020 | | | | | | | | |
| 4 Department | 2020 | % of Total | Budget | % of Budget | | | | | | | |
| 5 ATTORNEY FEES | 575,591 | 17.3% | 640,000 | 89.9% | | | | | | | |
| 6 PROSECUTING ATTORNEY | 1,118,400 | 33.7% | 1,116,000 | 100.2% | | | | | | | |
| 7 PUBLIC DEFENDERS | 1,599,202 | 48.1% | 1,540,000 | 103.8% | | | | | | | |
| 8 LANGUAGE INTERPRETERS | 27,744 | 0.8% | 24,000 | 115.6% | | | | | | | |
| 9 OTHERS | 1,948 | 0.1% | 28,654 | 6.8% | | | | | | | |
| 10 Grand Total | \$ 3,322,885 | 100.0% | \$ 3,348,654 | 99.2% | | | | | | | |
| | | | | | | | | | | | |
| 11 | | | | | | | | | | | |
| | | | | | | | | | | | |
| 12 | | | | | | | | | | | |
| 12 13 | | | | | | | | | | | |
| 12 13 14 | | | | | | | | | | | |
| 12 13 14 15 | | | | | | | | | | | |
| 12 13 14 15 16 | ve Year-To-Da | te I egal Exp | enditures (2) | 018 – 2020) | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati | ve Year-To-Da | te Legal Exp | enditures (20 | 018 – 2020) | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati | ve Year-To-Da | | ` | <u>, </u> | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati 18 | | В | C | 018 – 2020) D | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati 18 19 A 20 General Fund Comparati | Comparative Le | B gal Expenditu | C | <u>, </u> | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati 18 19 A 20 General Fund Comparati | | B gal Expenditu | C | | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati 18 19 A 20 General Fund Comparati | Comparative Le | B gal Expenditu | C | | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati 18 19 A 20 General Fund Comparati | Comparative Leg | B gal Expenditu i Reporting | C | | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati 18 19 A 20 General Fund Comparati | Comparative Leg 2019 to Date of Actual thru | B gal Expenditu Reporting Actual thru | C res % of Incr | D | | | | | | | |
| 12 13 14 15 16 17 Table 20: General Fund's Comparati 18 19 A 20 General Fund Genera | Comparative Leg 2019 to Date of Actual thru December | B gal Expenditu f Reporting Actual thru December | C res % of Incr (Decr) from | D Actual thru | | | | | | | |

Table 21: REET I Fund Performance

| Α | В | С | D | Е | | F | | G | | | | |
|------------|-----------------|----------------|--------------|---------------|----|-------------|----|-------------|--|--|--|--|
| 1 TABL | .E 21: Chang | je in REET | l's Fund | Balance in 20 | 20 | | | | | | | |
| 2 Fund | 31 REET I | | | | | | | | | | | |
| 3 | ACTUAL BUDGET | | | | | | | | | | | |
| 4 Begin | ning Fund Balaı | nce - REET I | Fund (Fd 33 | 31) | \$ | 1,801,825 | \$ | 1,162,176 | | | | |
| 5 | 3341 8/12/19 | Beginning Fu | und Balance | Adjustment | | - | | 639,649 | | | | |
| 6 Adjust | ed Beginning F | und Balance | | | \$ | 1,801,825 | \$ | 1,801,825 | | | | |
| 7 Plus: | 2019-2020 Opera | ating Revenue | es | | | 2,143,565 | | 2,200,000 | | | | |
| 8 Investr | ment Interest | | | | | 93,584 | | | | | | |
| 9 2019 - | 2020 Total Reve | enues and Oth | er Financin | g Sources | | 2,237,149 | | 2,240,000 | | | | |
| 10 Total E | eg F/B, Revenue | es & Other Fir | nancing Sou | rces | | 4,038,974 | | 4,041,825 | | | | |
| 11 Less: | 2019-2020 Expe | nditures and (| Other Financ | cing Uses | | | | | | | | |
| 12 | Transfer to | Fund 203 O | ther Govern | mental Debt | | - | | (500,000) | | | | |
| 13 | Transfer to | o Capital Fund | ds | | | (1,349,969) | | (2,649,153) | | | | |
| 14 2019-2 | 020 Total Expen | ditures and C | ther Financi | ing Uses | | (1,349,969) | | (3,149,153) | | | | |
| 15 | | | | | | | | | | | | |
| 16 Endin | g Fund Balance | - (December | 31, 2020) | | \$ | 2,689,005 | \$ | 892,672 | | | | |

RCW <u>82.46.010</u> Tax on sale of real property authorized—Proceeds dedicated to local capital projects—Additional tax authorized—Maximum rates.

- (1) The legislative authority of any county or city must identify in the adopted budget the capital projects funded in whole or in part from the proceeds of the tax authorized in this <u>section</u> and must indicate that such tax is intended to be in addition to other funds that may be reasonably available for such capital projects.
- (6) The definitions in this subsection (6) apply throughout this section unless the context clearly requires otherwise.
 - (a) "City" means any city or town.
- (b) "Capital project" means those public works projects of a local government for planning, acquisition, construction, reconstruction, repair, replacement, rehabilitation, or improvement of streets; roads; highways; sidewalks; street and road lighting systems; traffic signals; bridges; domestic water systems; storm and sanitary sewer systems; parks; recreational facilities; law enforcement facilities; fire protection facilities; trails; libraries; administrative facilities; judicial facilities; river flood control projects; waterway flood control projects by those jurisdictions that, prior to June 11, 1992, have expended funds derived from the tax authorized by this section for such purposes; until December 31, 1995, housing projects for those jurisdictions that, prior to June 11, 1992, have expended or committed to expend funds derived from the tax authorized by this section or the tax authorized by RCW 82.46.035 for such purposes; and technology infrastructure that is integral to the capital project.

Table 22: REET II Fund Performance

| | Α | В | С | D | Е | | F | | G | | |
|----|--------------------|-------------|-------------|---------------|----------------|----|-------------|-----------|-------------|--|--|
| 1 | TABLE 22: | Change | in REET | II's Fund E | Balance in 202 | 20 | | | | | |
| 2 | Fund 330 R | REET II | | | | | | | | | |
| 3 | | | | | | | ACTUAL | | BUDGET | | |
| 4 | Beginning Fu | ınd Balanc | e - REET II | Fund (Fd 330 | 0) | \$ | 2,741,162 | \$ | 2,155,166 | | |
| 5 | 3341 | 8/12/19 | Beginning I | Fund Balance | Adjustment | | - | | 585,996 | | |
| 6 | Adjusted Beg | jinning Fur | nd Balance | | | \$ | 2,741,162 | \$ | 2,741,162 | | |
| 7 | Plus: 2019-20 |)20 Operati | ng Revenue | s | | | 2,143,565 | 2,200,000 | | | |
| 8 | Investment Int | erest | | | | | 133,070 | 40,000 | | | |
| 9 | 2019-2020 To | tal Revenue | es | | | | 2,276,635 | | 2,240,000 | | |
| 10 | Total Beg F/B, | , Revenues | & Other So | urces | | | 5,017,797 | | 4,981,162 | | |
| 11 | Less: 2019-20 | 020 Expend | litures | | | | | | | | |
| 12 | 2019-2020 Ex | kpenditures | and Other I | Financing Use | es | | | | | | |
| 13 | | Transfer to | Fund 203 (| Other Govern | mental Debt | | - | | (500,000) | | |
| 14 | | | | | | | | | | | |
| 15 | 2019-2020 Ex | penditures | and Other F | inancing Use | S | | (1,201,561) | | (4,318,000) | | |
| 17 | Ending Fund | Balance - | (December | 31, 2020) | | \$ | 3,816,236 | \$ | 663,162 | | |

RCW <u>82.46.035</u> Additional tax—Certain counties and cities—Ballot proposition—Use limited to capital projects—Temporary rescindment for noncompliance.

⁽¹⁾ The legislative authority of any county or city must identify in the adopted budget the capital projects funded in whole or in part from the proceeds of the tax authorized in this <u>section</u>, and must indicate that such tax is intended to be in addition to other funds that may be reasonably available for such capital projects.

⁽⁵⁾ As used in this section, "city" means any city or town and "capital project" means those public works projects of a local government for planning, acquisition, construction, reconstruction, repair, replacement, rehabilitation, or improvement of streets, roads, highways, sidewalks, street and road lighting systems, traffic signals, bridges, domestic water systems, storm and sanitary sewer systems, and planning, construction, reconstruction, repair, rehabilitation, or improvement of parks.

Table 23: General Fund & EDIF Fund - Comparative 2020 & 2019 Revenue Performance

| | А | | В | С | D | E | F | | | | | | | |
|----|---|---------------|--------------|--------------|---------------|--------------|---------------|--|--|--|--|--|--|--|
| 1 | | G | eneral and I | EDIF Funds | | | | | | | | | | |
| 2 | Special Revenue Financial Focus by Fund For 2020 & 2019 | | | | | | | | | | | | | |
| 3 | | Do | ecember 2020 |) | C | ecember 2019 | • | | | | | | | |
| 4 | Category | General Fund | EDIF Fund | Total | General Fund | EDIF Fund | Total | | | | | | | |
| 5 | 31-Taxes | | | | | | | | | | | | | |
| 6 | Local Retail Sales Tax | \$ 21,020,927 | \$ - | \$21,020,927 | \$ 22,556,266 | \$ 1,106,141 | \$ 23,662,407 | | | | | | | |
| 7 | | | | | | | | | | | | | | |
| 8 | 32-Licenses and Permits | | | | | | | | | | | | | |
| 9 | Permits | 2,321,902 | - | 2,321,902 | 1,062,233 | 327,211 | 1,389,444 | | | | | | | |
| 10 | | | | | | | | | | | | | | |
| 11 | 34-Charges For Services | | | | | | | | | | | | | |
| 12 | Building & Plan Check Fees | 598,017 | - | 598,017 | 395,610 | 21,041 | 416,651 | | | | | | | |
| 13 | | | | | | | | | | | | | | |
| 14 | 36-Miscellaneous Revenue | | | | | | | | | | | | | |
| 15 | Investment Interest | 48,592 | 137,826 | 186,418 | (77,817) | 315,591 | 237,774 | | | | | | | |
| 16 | | | | | | | | | | | | | | |
| 17 | 39-Other & Disposal-Cap. Assets | | | | | | | | | | | | | |
| 18 | Transfers & Sale of Cap Asset | 6,005 | 375,000 | 381,005 | 5,805 | 375,000 | 380,805 | | | | | | | |
| 19 | Total Revenue | \$ 23,995,443 | \$ 512,826 | \$24,508,269 | \$ 23,942,097 | \$ 2,144,984 | \$ 26,087,081 | | | | | | | |

Note: Included in the 2019-2020 budget is a transfer of \$750,000 from the LID-93 Fund in addition to the sales tax and permit revenues transferred from the General Fund. Applicable sales tax and permit revenues earned through the fourth quarter of 2019 were transferred to the EDIF fund in December 2019.

Due to the COVID-19 Pandemic it was determined to not transfer any permit revenues or sales tax at this time.

Table 24: EDIF Fund Performance

| | А | В | С | D | E | | F | | G | |
|----|-------------|--------------|--------------|--------------|--------------|----------------|-------------|-----------|-------------|--|
| 1 | Fund 020 | ECONO | MIC DEVE | LOPMEN | T INFRASTRU | JCT | URE FUND |) | | |
| 2 | | | | | | | ACTUAL | | BUDGET | |
| 3 | Beginning | Fund Ba | lance - EDI | F Fund (Fd | 020) | \$ | 9,444,064 | \$ | 8,103,577 | |
| 4 | 3341 | 8/12/19 | Beginning F | und Balanc | e Adjustment | | - | | 1,340,487 | |
| 5 | Adjusted B | Beginning | Fund Bala | ince | | \$ | 9,444,064 | \$ | 9,444,064 | |
| 6 | Plus: 2019 | -2020 Op | erating Rev | enues | | | | | | |
| 7 | Tax Rev | enue | | | | | 1,106,141 | | 1,475,721 | |
| 8 | Licenses | s and Peri | mits | | | | 348,252 | | 1,410,000 | |
| 9 | Investme | ent Intere | st | | | 453,417 100,00 | | | | |
| 10 | 2019-2020 | Total Rev | enues | | | | 1,907,810 | | 2,985,721 | |
| 11 | Plus: 2019 | -2020 Oth | ner Financin | g Sources | | | | | | |
| 12 | Transfer | from Fun | d 263 | | | | 750,000 | | 750,000 | |
| 13 | Total Other | Financing | g Sources | | | | 750,000 | | 750,000 | |
| 14 | Total Beg F | /B, Rever | nues & Othe | er Sources | | | 12,101,874 | | 13,179,785 | |
| 15 | Less: 2019 | -2020 Ex | penditures | | | | | | | |
| 16 | Expenditure | es and Otl | her Financir | ng Uses | | | | | | |
| 17 | Transfer | to Fund (| 357 | | | | - | | (6,700,000) | |
| 18 | Transfer | to Fund 3 | 360 | | | | (1,058,000) | (300,000) | | |
| 19 | Expenditure | es and Ot | her Financir | ng Uses | | | (1,058,000) | | (7,000,000) | |
| 20 | Ending Fu | nd Balan | ce - (Decen | nber 31, 202 | 20) | \$ | 11,043,874 | \$ | 6,179,785 | |

Table 25: Cash and Investment

| | А | | | В | С | | | | | | |
|----|--|---------|------------|---|---------------|--|--|--|--|--|--|
| 1 | City of Lynnwood | | | | | | | | | | |
| 2 | Monthly Cash and Investment Reconciliation | Rep | ort | | | | | | | | |
| 3 | As of December 31, 2020 | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| | | DECEMBE | | | | | | | | | |
| 5 | | | 2020 | | 2019 | | | | | | |
| 6 | Lynnwood Main Account - US Bank | \$ | 3,114,073 | , | \$ 9,489,593 | | | | | | |
| 7 | Lynnwood Municipal Court Acct | | 371,653 | | 499,213 | | | | | | |
| 8 | Custodial Accounts | | 2,348 | | - | | | | | | |
| 9 | Police Major Buy Fund | | - | | 103,546 | | | | | | |
| 10 | Cash in Bank | \$ | 3,488,074 | , | \$ 10,092,352 | | | | | | |
| _ | LGIP | | 44,595,212 | | 42,252,793 | | | | | | |
| 13 | LGIP - 2018 Utility Rev Bond | | 4,350,905 | | - | | | | | | |
| 14 | LGIP - Rev Bonds - Bond Reserves | | - | | 366 | | | | | | |
| 15 | LGIP - Transportation Benefit District | | 1,740,858 | | 2,277,647 | | | | | | |
| 16 | LGIP - 2015 Util Sys Bond | | - | | 777 | | | | | | |
| 17 | Investments | | 23,835,335 | | 22,218,666 | | | | | | |
| 18 | Total Investments | \$ | 74,522,310 | ; | \$ 66,750,249 | | | | | | |
| 20 | Total Cash in Bank & Investments | \$ | 78,010,384 | , | \$ 76,842,601 | | | | | | |
| 21 | | | | | | | | | | | |
| 22 | Other Cash | | | | | | | | | | |
| | Cash in Office | | 10,000 | | 10,000 | | | | | | |
| 25 | Advance Travel | | 15,000 | | 15,000 | | | | | | |
| | Police Investigation | | 8,000 | | 8,000 | | | | | | |
| | Total Other Cash | \$ | 33,000 | | \$ 33,000 | | | | | | |
| 28 | Grand Total | \$ | 78,043,384 | ; | \$ 76,875,601 | | | | | | |

Table 26: Investment Portfolio

Listed below are the City's investment portfolio as of December 31, 2020.

| | Α | | В | С | D | Е | F | G |
|----------------|------------------------------------|-----------|----------|----------|-----------|-------------|--------------|--------------|
| 1 Ci | ity of Lynnwood | | | | | | | |
| 2 Tr | reasurer's Investment Report | | | | | | | |
| 3 A | ctivity for December 2020 | | | | | | | |
| 4 | | | | YIELD | | TYPE | | |
| 5 | | | PURCHASE | INTEREST | MATURITY | OF | PAR | COST OF |
| 6 IN | IVESTMENTS | FUND | DATE | RATE | DATE | INVEST | AMOUNT | INVESTMENT |
| 7 Fe | ederal Home Loan Mtg Corp | 699 | 10/30/17 | 1.89% | 4/30/21 | FHLMC | 1,000,000 | 999,000 |
| 8 Fe | ederal Home Loan Bank | 699 | 2/19/19 | 2.54% | 12/10/21 | FHLB | 1,000,000 | 1,013,168 |
| 9 Fe | ederal National Mortgage Assn | 699 | 12/12/19 | 1.57% | 1/19/23 | FNMA | 2,000,000 | 2,048,556 |
| 10 Fa | armer Mac | 699 | 2/11/20 | 1.64% | 2/10/23 | FAMCA | 2,000,000 | 2,002,168 |
| 11 Fe | ederal Farm Credit Bank | 699 | 4/2/20 | 1.16% | 3/3/23 | FFCB | 2,250,000 | 2,269,163 |
| 12 Fe | ederal National Mortgage Assn | 699 | 6/5/20 | 0.41% | 5/26/23 | FNMA | 1,000,000 | 1,001,654 |
| 13 Fe | ederal Farm Credit Bank | 699 | 6/14/19 | 2.17% | 6/7/23 | FFCB | 1,000,000 | 1,004,826 |
| 14 Fe | ederal National Mortgage Assn | 699 | 11/1/19 | 1.57% | 9/12/23 | FNMA | 2,000,000 | 2,097,456 |
| 15 Fe | ederal Home Loan Mtg Corp* | 699 | 12/11/20 | 0.23% | 11/16/23 | FHLMC | 1,000,000 | 1,001,925 |
| 16 Fe | ederal Home Loan Bank | 699 | 3/18/19 | 2.45% | 12/8/23 | FHLB | 2,000,000 | 2,083,788 |
| 17 Fe | ederal Home Loan Mtg Corp* | 699 | 10/15/20 | 0.30% | 12/29/23 | FHLMC | 2,150,000 | 2,150,000 |
| 18 Fe | ederal Home Loan Mtg Corp | 699 | 7/22/20 | 0.45% | 7/22/24 | FHLMC | 1,000,000 | 1,051,045 |
| 19 Fe | ederal Natl Mortgage Assn* | 699 | 10/15/20 | 0.22% | 10/15/24 | FNMA | 2,000,000 | 2,112,000 |
| 20 Fe | ederal Natl Mortgage Assn* | 699 | 11/18/20 | 0.40% | 11/18/24 | FNMA | 2,000,000 | 2,001,586 |
| 21 Fe | ederal Home Loan Mtg Corp* | 699 | 8/13/20 | 0.52% | 8/13/25 | FHLMC | 1,000,000 | 999,000 |
| 23 | | | | | Total In | vestments | \$23,400,000 | \$23,835,335 |
| 24 *N | lew investment | | | | | | | |
| 25 | | | | | | | | |
| 26 In v | vestments Sold or Called in 4th C | Quarter 2 | 020 | | | | | |
| 27 Re | esolution Funding Corp Strip Princ | 699 | 12/22/16 | 1.90% | 10/15/20 | RFCSP | 2,150,000 | 2,000,422 |
| 28 Fe | ederal Home Loan Bank | 699 | 3/18/19 | 2.46% | 12/11/20 | FHLB | 1,000,000 | 1,012,024 |
| 29 Fe | ederal Home Loan Mtg Corp | 699 | 5/31/19 | 2.15% | 11/9/21 | FHLMC | 1,000,000 | 1,013,099 |
| 30 Fe | ederal Home Loan Mtg Corp | 699 | 1/15/20 | 1.66% | 10/13/22 | FHLMC | 2,000,000 | 2,003,224 |
| 31 | | | | | Total Sol | d or Called | \$6,150,000 | \$6,028,769 |

Table 27: Investment Interest Earnings

Listed below are the City's interest earnings performance as of December 31, 2020.

| | Α | | | | В | С | | D | | E |
|----|---------------------------|---------------------------------|-----------|---------------------------------|-----------|---|----|---------------------------------|----|-------------------------------|
| 1 | | | _ | | erest Ear | _ | | | | |
| 2 | For the Year-T | o-D | ate Perio | d E | inding De | cember 20 | 17 | - 2020 | | |
| 3 | Fund | Actual thru December 2020 | | Actual thru December 2019 | | % of Incr (Decr) from 2019 to 2020 | | Actual thru December 2018 | | ctual thru ecember 2017 |
| 4 | GENERAL FUND | \$ | 48,592 | \$ | (77,817) | -162.4% | \$ | 173,732 | \$ | 118,629 |
| 5 | ECO DEV INFRASTRUCTURE | | 137,826 | | 315,591 | -56.3% | | 135,622 | | 26,316 |
| 6 | OTHER GENERAL GOVTL | \$ | 90,610 | \$ | 231,585 | -60.9% | \$ | 120,186 | \$ | 29,530 |
| 7 | TRANSPO BD DISTRICT (TBD) | | 21,005 | | 57,917 | -63.7% | | 31,984 | | 5,333 |
| 8 | REET I & II | \$ | 73,759 | \$ | 152,894 | -51.8% | \$ | 62,177 | \$ | 28,110 |
| 9 | CAPITAL DEV FUND | | 16,124 | | 41,166 | -60.8% | | 544 | | - |
| 10 | UTILITIES | \$ | 439,307 | \$ | 1,124,991 | -61.0% | \$ | 471,143 | \$ | 224,924 |
| 11 | GOLF | | 3,924 | | 5,759 | -31.9% | | 4,072 | | 3,183 |
| 12 | INTERNAL SERVICE | \$ | 36,118 | \$ | 98,500 | -63.3% | \$ | 38,723 | \$ | 20,798 |
| 13 | OTHER FUNDS | | 85,587 | | 21,772 | 293.1% | | 13,639 | | 6,069 |
| 15 | Grand Total | \$ | 952,852 | \$ | 1,972,358 | -51.69% | \$ | 1,051,822 | \$ | 462,892 |

Table 28: General Fund's Biennial Revenues by Category

| | A | В | С | D E | | |
|----|--|--|---------------------|-------------|--|--|
| 1 | Biennial Revenue Through December 31, 2020 | | | | | |
| 3 | Category | Biennial Actual thru December 2020 | 2019-2020 Budget | % of Budget | | |
| 4 | BEGINNING FUND BALANCE | \$ 5,430,869 | \$ 5,962,407 | 100.0% | | |
| | 31-Taxes | 64,465,817 | 70,398,437 | 91.6% | | |
| 6 | BUSINESS & EXCISE TAXES | 12,617,098 | 14,530,701 | 86.8% | | |
| 7 | GENERAL PROPERTY TAXES | 8,242,405 | 8,355,000 | 98.7% | | |
| 8 | EMS PROPERTY TAXES | 29,121 | - | 100.0% | | |
| 9 | RETAIL SALES AND USE TAXES | 43,577,193 | 47,512,736 | 91.7% | | |
| 10 | 32-Licenses and Permits | 8,787,286 | 9,618,798 | 91.4% | | |
| 11 | BUSINESS LICENSES AND PERMITS | 5,397,174 | 7,234,498 | 74.6% | | |
| 12 | NON-BUS LICENSES & PERMITS | 3,390,112 | 2,384,300 | 142.2% | | |
| 13 | 33-Intergovernmental Revenue | 6,194,566 | 8,422,169 | 73.6% | | |
| 14 | GEMT & CARES ACT FUNDING | 2,771,951 | 3,010,789 | 92.1% | | |
| 15 | INDIRECT FEDERAL GRANTS | 54,956 | 61,385 | 0.0% | | |
| 16 | INTLCL GRNTS ENT IMP PYMTS | 1,661,914 | 3,471,845 | 47.9% | | |
| 17 | ST ENT IMPCT PYMTS & IN LIEU T | 1,106,407 | 1,280,123 | 86.4% | | |
| 18 | STATE GRANTS | 69,688 | 60,442 | 115.3% | | |
| 19 | STATE SHARED REVENUES | 529,650 | 537,585 | 98.5% | | |
| 20 | 34-Charges for Services | 10,303,564 | 13,518,552 | 76.2% | | |
| 21 | CULTURE & RECREATION | 3,264,200 | 5,350,350 | 61.0% | | |
| 22 | UTILITIES & ECONOMIC ENVIRONMENT | 1,446,777 | 2,391,573 | 60.5% | | |
| 23 | GENERAL GOVERNMENT | 5,125,313 | 5,026,609 | 102.0% | | |
| 24 | SECURITY OF PERSONS & PROPERTY | 467,274 | 750,020 | 62.3% | | |
| 25 | 35-Fines and Forfeits | 7,886,522 | 9,141,660 | 86.3% | | |
| 26 | CIVIL PARKING INFRACTION PENAL | 5,524,006 | 6,606,190 | 83.6% | | |
| 27 | CRIMINAL COSTS | 2,291,037 | 2,437,812 | 94.0% | | |
| 28 | NON-CRT FINES, FORFEIT & PENAL | 71,479 | 97,658 | 73.2% | | |
| 29 | 36-Miscellaneous Revenues | 905,666 | 2,041,826 | 44.4% | | |
| 30 | CONTRIB/DONATIONS FROM PRV SRC | 41,457 | 100,000 | 41.5% | | |
| 31 | INTEREST & OTHER EARNINGS | 52,083 | 306,864 | 17.0% | | |
| 32 | P CARD REBATES | 175,677 | 252,000 | 69.7% | | |
| 33 | OTHER | 66,757 | 321,212 | 20.8% | | |
| 34 | RENTS, LEASES & CONCESSIONS | 569,692 | 1,061,750 | 53.7% | | |
| 35 | 38-Non-Revenue | 38,641 | 12,448 | 310.4% | | |
| 36 | PROC LONG-TRM DBT-PROP FUNDS ON | 38,641 | 12,448 | 310.4% | | |
| 37 | 39-Other Financing Sources | 1,671,203 | 3,494,075 | 47.8% | | |
| 38 | OTHER | 5,526 | - | 0.0% | | |
| 39 | DISPOSITION OF FIXED ASSETS | 2,313 | - | 0.0% | | |
| 40 | OPERATING TRANSFERS-IN | 1,663,364 | 3,494,075 | 47.6% | | |
| | Total Revenue | 100,253,265 | 116,647,965 | 85.9% | | |
| | Total Revenue Including Fund Balance * The report includes actual beginning fund balance or | \$ 105,684,134 | <u> </u> | * 86.2% | | |

^{*} The report includes actual beginning fund balance of the respective years. RE: Annual Financial Report

Table 29: General Fund's Comparative Annual Revenues by Category

| | A | В | С | D | Е | |
|------|--|---------------------------------|---------------------------------|--|---------------------------------|--|
| 1 | Comparative Revenues ending December 31, 2018, 2019 & 2020 | | | | | |
| 2 | Category | Actual thru December 2020 | Actual thru December 2019 | % of Incr (Decr) from 2019 to 2020 | Actual thru December 2018 | |
| 3 | BEGINNING FUND BALANCE | \$ 4,125,560 | \$ 10,134,924 | | \$ 11,596,466 | |
| 4 3 | 31-Taxes | 31,188,752 | 33,277,064 | -6.3% | 34,319,636 | |
| 5 | BUSINESS & EXCISE TAXES | 5,887,344 | 6,729,753 | -12.5% | 7,096,353 | |
| 6 | GENERAL PROPERTY TAXES | 4,275,199 | 3,967,206 | 7.8% | 3,885,877 | |
| 7 | EMS PROPERTY TAXES | 5,282 | 23,839 | -77.8% | 2,323,234 | |
| 8 | RETAIL SALES AND USE TAXES | 21,020,927 | 22,556,266 | -6.8% | 21,014,172 | |
| 9 3 | 32-Licenses and Permits | 5,456,588 | 3,330,699 | 63.8% | 4,354,357 | |
| 10 | BUSINESS LICENSES AND PERMITS | 3,131,208 | 2,265,967 | 38.2% | 3,334,111 | |
| 11 | NON-BUS LICENSES & PERMITS | 2,325,380 | 1,064,732 | 118.4% | 1,020,246 | |
| 12 3 | 33-Intergovernmental Revenue | 3,209,298 | 2,985,268 | 7.5% | 1,589,699 | |
| 13 | GEMT & CARES ACT FUNDING | 1,607,157 | 1,164,794 | 38.0% | - | |
| 14 | INDIRECT FEDERAL GRANTS | 15,023 | 39,933 | -62.4% | 47,509 | |
| 15 | LOCAL GRANTS ENTITLEMENTS & OTHER | 721,099 | 940,815 | -23.4% | 632,166 | |
| 16 | STATE ENTITLEMENT IMPACT PMTS & IN LIE | 580,105 | 526,302 | 10.2% | 600,243 | |
| 17 | STATE GRANTS | 20,767 | 48,921 | -57.5% | 41,638 | |
| 18 | STATE SHARED REVENUES | 265,147 | 264,503 | 0.2% | 268,143 | |
| 19 | 34-Charges for Services | 4,417,843 | 5,885,720 | -24.9% | 6,069,984 | |
| 20 | CULTURE & RECREATION | 879,478 | 2,384,721 | -63.1% | 2,620,462 | |
| 21 | UTILITIES & ECONOMIC ENVIRONMENT | 908,748 | 538,029 | 68.9% | 870,201 | |
| 22 | GENERAL GOVERNMENT | 2,502,634 | 2,622,679 | -4.6% | 2,260,777 | |
| 23 | SECURITY OF PERSONS & PROPERTY | 126,983 | 340,291 | -62.7% | 318,544 | |
| 24 3 | 35-Fines and Forfeits | 3,112,338 | 4,774,184 | -34.8% | 4,292,162 | |
| 25 | CIVIL PARKING INFRACTION PENAL | 2,330,936 | 3,193,070 | -27.0% | 2,457,915 | |
| 26 | CRIMINAL COSTS | 764,483 | 1,526,554 | -49.9% | 1,792,112 | |
| 27 | NON-CRT FINES, FORFEIT & PENAL | 16,919 | 54,560 | -69.0% | 42,135 | |
| 28 3 | 36-Miscellaneous Revenues | 345,497 | 560,169 | -38.3% | 841,459 | |
| 29 | CONTRIB/DONATIONS FROM PRV SRC | 11,031 | 30,426 | -63.7% | 70,795 | |
| 30 | INTEREST & OTHER EARNINGS | 76,399 | (24,316) | -414.2% | 211,645 | |
| 31 | P CARD REBATES | 81,105 | 94,572 | -14.2% | 92,834 | |
| 32 | OTHERS | 19,563 | 47,194 | -58.5% | 37,932 | |
| 33 | RENTS, LEASES & CONCESSIONS | 157,399 | 412,293 | -61.8% | 428,253 | |
| | 38-Non-Revenue | 7,858 | 30,784 | -74.5% | 29,087 | |
| 35 | PROC LONG-TRM DBT-PROP FUNDS ON | 7,858 | 30,784 | -74.5% | 29,087 | |
| | 39-Other Financing Sources | 1,662,250 | 8,953 | 18466.4% | 560 | |
| 37 | K-9 INSURANCE RECOVERY | 2,378 | 3,148 | -24.5% | 119 | |
| 38 | DISPOSITION OF FIXED ASSETS | 2,313 | - | 0.0% | 441 | |
| 39 | OPERATING TRANSFERS-IN | 1,657,559 | 5,805 | 28454.0% | - | |
| _ | Total Revenue | 49,400,424 | 50,852,841 | -2.9% | 51,496,944 | |
| 41 | Total Revenue Including Fund Balance | \$ 53,525,984 | \$ 60,987,765 | -12.2% | \$ 63,093,410 | |

^{*} The report includes actual beginning fund balance of the respective years. RE: Annual Financial Report

Table 30: General Fund's Biennial Departmental Expenditures by Department

| | A | В | С | D | | |
|----|--|---------------------------------------|------------------------------|-------------|--|--|
| 1 | Actual Expenditures thru December 31, 2020 | | | | | |
| 2 | Department | Biennial Actual thru December 2020 | 2019-2020 Biennial Budget | % of Budget | | |
| 3 | ADMINISTRATIVE SERVICES | 7,310,222 | 7,645,789 | 95.61% | | |
| 4 | 1-Salaries & Wages | 4,445,309 | 4,453,723 | 99.81% | | |
| 5 | 2-Personnel Benefits | 1,790,974 | 1,849,197 | 96.85% | | |
| 6 | 3-Supplies | 50,648 | 61,200 | 82.76% | | |
| 7 | 4-Services | 1,009,842 | 1,278,869 | 78.96% | | |
| 8 | 5-Intergovernmental Svcs | 98 | 1,800 | 5.44% | | |
| 9 | 6-Capital Outlay | 12,751 | - | 0.00% | | |
| 10 | 8-Debt Service-Interest | 600 | 1,000 | 60.00% | | |
| 11 | INFORMATION TECHNOLOGY | 4,713,594 | 5,244,292 | 89.88% | | |
| 12 | 1-Salaries & Wages | 2,256,877 | 2,401,888 | 93.96% | | |
| 13 | 2-Personnel Benefits | 917,992 | 1,002,100 | 91.61% | | |
| 14 | 3-Supplies | 176,879 | 179,650 | 98.46% | | |
| 15 | 4-Services | 1,302,448 | 1,638,403 | 79.49% | | |
| 16 | 6-Capital Outlay | 59,398 | 22,251 | 266.95% | | |
| 17 | COMMUNITY DEVELOPMENT | 4,925,667 | 6,982,765 | 70.54% | | |
| 18 | 1-Salaries & Wages | 2,565,336 | 3,377,537 | 75.95% | | |
| 19 | 2-Personnel Benefits | 1,062,150 | 1,485,616 | 71.50% | | |
| 20 | 3-Supplies | 59,798 | 129,000 | 46.36% | | |
| 21 | 4-Services | 1,238,383 | 1,990,612 | 62.21% | | |
| 22 | ECONOMIC DEVELOPMENT | 2,060,874 | 3,954,842 | 52.11% | | |
| 23 | 1-Salaries & Wages | 677,806 | 695,792 | 97.42% | | |
| 24 | 2-Personnel Benefits | 223,154 | 258,843 | 86.21% | | |
| 25 | 3-Supplies | 1,948 | 9,350 | 20.83% | | |
| 26 | 4-Services | 1,157,966 | 2,990,857 | 38.72% | | |
| 27 | EXECUTIVE | 1,701,793 | 1,881,717 | 90.44% | | |
| 28 | 1-Salaries & Wages | 999,026 | 994,722 | 100.43% | | |
| 29 | 2-Personnel Benefits | 333,541 | 368,454 | 90.52% | | |
| 30 | 3-Supplies | 24,191 | 22,450 | 107.76% | | |
| 31 | 4-Services | 345,035 | 496,091 | 69.55% | | |
| - | FIRE MARSHAL | 2,305,312 | 2,276,882 | 101.25% | | |
| 34 | 3-Supplies | 5,021 | 4,500 | 111.58% | | |
| 35 | 4-Services | 66,944 | 80,817 | 82.83% | | |
| 36 | 5-Intergovernmental Svcs | 2,231,104 | 2,191,565 | 101.80% | | |
| - | HUMAN RESOURCES | 1,640,009 | 1,916,267 | 85.58% | | |
| 38 | 1-Salaries & Wages | 968,712 | 973,523 | 99.51% | | |
| 39 | 2-Personnel Benefits | 415,034 | 419,714 | 98.88% | | |
| 40 | 3-Supplies | 44,350 | 47,100 | 94.16% | | |
| 41 | 4-Services | 211,913 | 475,930 | 44.53% | | |

Table 30: General Fund's Biennial Departmental Expenditures by Department

| | Α | В | С | D | | |
|----|--|---------------------------------------|------------------------------|-------------|--|--|
| 1 | Actual Expenditures thru December 31, 2020 | | | | | |
| 2 | Department | Biennial Actual thru December 2020 | 2019-2020 Biennial Budget | % of Budget | | |
| 42 | LEGAL | 3,322,885 | 3,348,654 | 99.23% | | |
| 43 | 3-Supplies | 1,700 | 8,900 | 19.10% | | |
| 44 | 4-Services | 3,321,185 | 3,339,754 | 99.44% | | |
| 45 | LEGISLATIVE | 781,314 | 872,547 | 89.54% | | |
| 46 | 1-Salaries & Wages | 401,738 | 406,385 | 98.86% | | |
| 47 | 2-Personnel Benefits | 310,744 | 329,554 | 94.29% | | |
| 48 | 3-Supplies | 3,191 | 5,200 | 61.37% | | |
| 49 | 4-Services | 65,641 | 131,408 | 49.95% | | |
| 50 | MUNICIPAL COURT | 2,621,795 | 2,871,854 | 91.29% | | |
| 51 | 1-Salaries & Wages | 1,422,870 | 1,550,219 | 91.79% | | |
| 52 | 2-Personnel Benefits | 667,227 | 647,764 | 103.00% | | |
| 53 | 3-Supplies | 22,779 | 17,500 | 130.17% | | |
| 54 | 4-Services | 508,919 | 656,371 | 77.54% | | |
| 55 | NON-DEPARTMENTAL | 8,673,256 | 9,141,972 | 94.87% | | |
| 56 | 0-Transfers | 6,692,376 | 7,742,376 | 86.44% | | |
| 57 | 1-Salaries & Wages | 314,017 | 360,700 | 87.06% | | |
| 58 | 2-Personnel Benefits | 43,158 | 39,200 | 110.10% | | |
| 59 | 3-Supplies | 99,304 | 48,100 | 206.45% | | |
| 60 | 4-Services | 1,379,747 | 720,000 | 191.63% | | |
| 61 | 6-Capital Outlay | 144,654 | 231,596 | 62.46% | | |
| 62 | PARKS & RECREATION | 14,339,693 | 17,855,088 | 80.31% | | |
| 63 | 1-Salaries & Wages | 8,003,985 | 8,987,767 | 89.05% | | |
| 64 | 2-Personnel Benefits | 3,078,876 | 3,399,794 | 90.56% | | |
| 65 | 3-Supplies | 550,788 | 811,177 | 67.90% | | |
| 66 | 4-Services | 2,644,543 | 4,304,350 | 61.44% | | |
| 67 | 5-Intergovernmental Svcs | 22,292 | 165,000 | 13.51% | | |
| 68 | 6-Capital Outlay | 39,209 | 187,000 | 100.00% | | |
| | POLICE | 40,550,592 | 43,826,031 | 92.53% | | |
| 70 | 1-Salaries & Wages | 23,166,117 | 23,121,854 | 100.19% | | |
| 71 | 2-Personnel Benefits | 8,148,189 | 8,891,833 | 91.64% | | |
| 72 | 3-Supplies | 884,146 | 1,406,375 | 62.87% | | |
| 73 | 4-Services | 4,881,829 | 5,905,235 | 82.67% | | |
| 74 | 5-Intergovernmental Svcs | 3,423,968 | 4,490,734 | 76.25% | | |
| 75 | 6-Capital Outlay | 46,343 | 10,000 | 463.43% | | |
| 76 | PUBLIC WORKS | 6,612,342 | 8,693,624 | 76.06% | | |
| 77 | 1-Salaries & Wages | 3,233,328 | 4,084,341 | 79.16% | | |
| 78 | 2-Personnel Benefits | 1,291,314 | 1,894,520 | 68.16% | | |
| 79 | 3-Supplies | 195,048 | 370,280 | 52.68% | | |
| 80 | 4-Services | 1,839,652 | 2,291,483 | 80.28% | | |
| 82 | 9-Interfund Payment for Svcs | 53,000 | 53,000 | 100.00% | | |
| 83 | Grand Totals | \$ 101,559,348 | \$ 116,512,324 | 87.17% | | |

Table 31: General Fund's Comparative Year-To-Date Detailed Expenditures by Department

| | Α | В | С | D | E | |
|----|--------------------------------|---------------------------------|---------------------------------|--|---------------------------------|--|
| 1 | December 31, 2018, 2019 & 2020 | | | | | |
| 2 | Department | Actual thru December 2020 | Actual thru December 2019 | % of Incr (Decr) from 2019 to 2020 | Actual thru December 2018 | |
| 3 | ADMINISTRATIVE SERVICES | 3,723,697 | 3,586,525 | 3.82% | 3,562,518 | |
| 4 | 1-Salaries & Wages | 2,294,175 | 2,151,134 | 6.65% | 2,099,034 | |
| 5 | 2-Personnel Benefits | 915,539 | 875,435 | 4.58% | 853,499 | |
| 6 | 3-Supplies | 14,501 | 36,147 | -59.88% | 41,407 | |
| 7 | 4-Services | 498,882 | 510,960 | -2.36% | 567,962 | |
| 8 | 5-Intergovernmental Svcs | - | 98 | 0.00% | 316 | |
| 9 | 6-Capital Outlay | - | 12,751 | 0.00% | - | |
| 10 | 8-Debt Service-Interest | 600 | - | 0.00% | 300 | |
| 11 | INFORMATION TECHNOLOGY | 2,338,109 | 2,375,484 | -1.57% | 2,143,052 | |
| 12 | 1-Salaries & Wages | 1,138,499 | 1,118,377 | 1.80% | 1,202,197 | |
| 13 | 2-Personnel Benefits | 467,356 | 450,636 | 3.71% | 516,233 | |
| 14 | 3-Supplies | 80,739 | 96,140 | -16.02% | 97,960 | |
| 15 | 4-Services | 619,206 | 683,242 | -9.37% | 175,900 | |
| 16 | 6-Capital Outlay | 32,309 | 27,089 | 19.27% | 150,762 | |
| 17 | COMMUNITY DEVELOPMENT | 2,371,392 | 2,554,275 | -7.16% | 3,057,919 | |
| 18 | 1-Salaries & Wages | 1,284,609 | 1,280,727 | 0.30% | 1,591,371 | |
| 19 | 2-Personnel Benefits | 528,378 | 533,772 | -1.01% | 675,862 | |
| 20 | 3-Supplies | 24,818 | 34,980 | -29.05% | 89,595 | |
| 21 | 4-Services | 533,587 | 704,796 | -24.29% | 701,091 | |
| 22 | ECONOMIC DEVELOPMENT | 1,084,706 | 976,168 | 11.12% | 701,941 | |
| 23 | 1-Salaries & Wages | 353,453 | 324,352 | 8.97% | 270,902 | |
| 24 | 2-Personnel Benefits | 113,609 | 109,545 | 3.71% | 105,319 | |
| 25 | 3-Supplies | 1,041 | 907 | 14.77% | 8,667 | |
| 26 | 4-Services | 616,603 | 541,364 | 13.90% | 317,053 | |
| | EXECUTIVE | 829,942 | 871,851 | -4.81% | 802,540 | |
| 28 | 1-Salaries & Wages | 500,409 | 498,617 | 0.36% | 458,658 | |
| 29 | 2-Personnel Benefits | 166,785 | 166,756 | 0.02% | 166,474 | |
| 30 | 3-Supplies | 2,150 | 22,041 | -90.25% | 8,972 | |
| 31 | 4-Services | 160,598 | 184,437 | -12.93% | 168,436 | |
| | FIRE | 1,128,477 | 1,176,835 | -4.11% | 3,578,301 | |
| 33 | 2-Personnel Benefits | - | 2,243 | 0.00% | 4,108 | |
| 34 | 3-Supplies | 1,946 | 3,075 | -36.72% | 361 | |
| 35 | 4-Services | 14,536 | 52,408 | -72.26% | 24,515 | |
| 36 | 5-Intergovernmental Svcs | 1,111,995 | 1,119,109 | -0.64% | 3,549,317 | |
| | HUMAN RESOURCES | 861,632 | 778,378 | 10.70% | 784,652 | |
| 38 | 1-Salaries & Wages | 522,514 | 446,198 | 17.10% | 392,159 | |
| 39 | 2-Personnel Benefits | 213,849 | 201,185 | 6.29% | 139,116 | |
| 40 | 3-Supplies | 21,413 | 22,937 | -6.64% | 13,928 | |
| 41 | 4-Services | 103,856 | 108,058 | -3.89% | 239,449 | |

Table 31: General Fund's Comparative Year-To-Date Detailed Expenditures by Department

| | Α | В | С | D | Е |
|----------|------------------------------|---------------------------------|---------------------------------|--|---------------------------------|
| 1 | Decen | nber 31, 2018, | 2019 & 2020 | | |
| 2 | Department | Actual thru December 2020 | Actual thru December 2019 | % of Incr (Decr) from 2019 to 2020 | Actual thru December 2018 |
| 42 | LEGAL | 1,608,960 | 1,713,925 | -6.12% | 1,842,040 |
| 43 | 3-Supplies | 1,700 | - | 0.00% | 96 |
| 44 | 4-Services | 1,607,260 | 1,713,925 | -6.22% | 1,841,944 |
| 45 | LEGISLATIVE | 374,768 | 406,546 | -7.82% | 406,952 |
| 46 | 1-Salaries & Wages | 191,913 | 209,824 | -8.54% | 203,936 |
| 47 | 2-Personnel Benefits | 155,979 | 154,765 | 0.78% | 158,522 |
| 48 | 3-Supplies | 937 | 2,255 | -58.45% | 2,996 |
| 49 | 4-Services | 25,939 | 39,702 | -34.67% | 41,498 |
| 50 | MUNICIPAL COURT | 1,330,374 | 1,291,421 | 3.02% | 1,325,287 |
| 51 | 1-Salaries & Wages | 731,867 | 691,003 | 5.91% | 715,407 |
| 52 | 2-Personnel Benefits | 350,492 | 316,735 | 10.66% | 296,356 |
| 53 | 3-Supplies | 16,698 | 6,081 | 174.59% | 35,277 |
| 54 | 4-Services | 231,317 | 277,602 | -16.67% | 278,247 |
| | NON-DEPARTMENTAL | 4,732,968 | 3,940,288 | 20.12% | 3,948,773 |
| 56 | 0-Transfers | 2,752,088 | 3,940,288 | -30.16% | 3,866,751 |
| 57 | 1-Salaries & Wages | 314,017 | - | 0.00% | 82,022 |
| 58 | 2-Personnel Benefits | 43,158 | - | 0.00% | - |
| 59 | 4-Services | 99,304 | - | 0.00% | - |
| 60 | 5-Intergovernmental Svcs | 1,379,747 | - | 0.00% | - |
| 61 | 6-Capital Outlay | 144,654 | - | 0.00% | - |
| 62 | PARKS & RECREATION | 6,320,538 | 8,019,155 | -21.18% | 8,137,174 |
| 63 | 1-Salaries & Wages | 3,623,405 | 4,380,580 | -17.28% | 4,205,071 |
| 64 | 2-Personnel Benefits | 1,505,512 | 1,573,364 | -4.31% | 1,566,394 |
| 65 | 3-Supplies | 189,190 | 361,598 | -47.68% | 523,998 |
| 66 | 4-Services | 972,129 | 1,672,414 | -41.87% | 1,745,381 |
| 67 | 5-Intergovernmental Svcs | 23,757 | (1,465) | -1721.64% | 83,562 |
| 68 | 6-Capital Outlay | 6,545 | 32,664 | -79.96% | 12,768 |
| 69 | POLICE | 19,200,149 | 21,350,443 | -10.07% | 20,683,675 |
| 70 | 1-Salaries & Wages | 11,320,869 | 11,845,248 | -4.43% | 10,603,608 |
| 71 | 2-Personnel Benefits | 3,987,383 | 4,160,806 | -4.17% | 4,140,180 |
| 72 | 3-Supplies | 334,508 | 549,638 | -39.14% | 678,740 |
| 73 | 4-Services | 2,096,983 | 2,784,846 | -24.70% | 2,954,745 |
| 74 | 5-Intergovernmental Svcs | 1,460,406 | 1,963,562 | -25.62% | 2,246,605 |
| 75 | 6-Capital Outlay | - | 46,343 | 0.00% | 59,797 |
| | PUBLIC WORKS | 3,495,485 | 3,116,857 | 12.15% | 3,281,942 |
| 77 | 1-Salaries & Wages | 1,779,343 | 1,453,984 | 22.38% | 1,467,216 |
| 78 | 2-Personnel Benefits | 694,205 | 597,109 | 16.26% | 676,548 |
| 79 80 | 3-Supplies 4-Services | 99,655 895,782 | 95,394 943,870 | 4.47% -5.09% | 205,580 871,598 |
| 81 | 9-Interfund Payment for Svcs | 26,500 | 26,500 | 0.00% | 61,000 |
| | Grand Totals | \$ 49,401,197 | \$ 52,158,151 | -5.3% | |
| 02 | Grana Totalo | Ψ +0,+01,13 <i>1</i> | Ψ 02,100,101 | -0.0/0 | Ψ 0 1 ,200,700 |

Table 32: Year to Date Operation - Fund Balance Report

| | A | | | В | С | D | |
|----|-----------------------------------|-----------------------------------|--------------|---------------------|-------------------------|----|---------------------------------------|
| 1 | Period | eml | ber 31, 2020 | | | | |
| 2 | Fund | Balance 01/01/20 - (Note 1) | | 2020 YTD Revenue | 2020 YTD Expenditure | | Balance 2/31/2020- ding Balance |
| 3 | 011 General | \$ 4,125,560 | \$ | 49,400,424 | \$ 49,401,197 | \$ | 4,124,787 |
| 4 | 020 Econ Dev Infrastructure | 10,559,048 | | 512,826 | 28,000 | | 11,043,874 |
| 5 | 098 Revenue Stabilization Fund | 6,000,000 | | - | 1,129,967 | | 4,870,033 |
| 6 | 099 Program Development Fund | 15,627 | | - | 15,627 | | - |
| 7 | 101 Lodging Tax Fund | 1,266,951 | | 347,870 | 720,625 | | 894,196 |
| 8 | 104 Drug Enforcement | 230,480 | | 165,632 | 103,850 | | 292,262 |
| 9 | 105 Criminal Justice | 3,591,505 | | 1,033,494 | 1,822,504 | | 2,802,495 |
| 10 | 110 Transportation Impact Fee | 2,018,715 | | 290,178 | 1 | | 2,308,893 |
| 11 | 111 Street | 259,415 | | 2,328,963 | 2,345,055 | | 243,323 |
| 12 | 114 Cum. Parks | 77,239 | | 11,946 | 1,229 | | 87,956 |
| 13 | 116 Cum. Art | 49,878 | | 636 | 1 | | 50,514 |
| 14 | 119 Cum. Aid Car | 16,766 | | 207 | - | | 16,973 |
| 15 | 121 Tree Fund Reserve | 293,816 | | 2,467 | 63,115 | | 233,168 |
| 16 | 128 Path and Trails | 8,852 | | 6,206 | 6,170 | | 8,888 |
| 17 | 144 Solid Waste | 81,982 | | 43,978 | 38,390 | | 87,570 |
| | 146 Affordable Supportive Housing | - | | 87,293 | - | | 87,293 |
| | 150 Transportation Bene Dist-TBD | 3,354,819 | | 3,797,363 | 2,537,865 | | 4,614,317 |
| | 180 Park Impact Fees | 184,353 | | 2,289,665 | 43,000 | | 2,431,018 |
| | 215 800 MHz Debt Service | 6,003 | | - | 6,003 | | - |
| | 223 Rec Ctr 2012 LTGO Bonds | 111,277 | | 1,656,638 | 1,656,013 | | 111,902 |
| | 224 Local Improvement Guaranty | 184,721 | | 843 | 185,564 | | - |
| | 263 LID 93 1-5 196th Project | 495,180 | | 218 | 495,398 | | - |
| | 330 Real Estate Excise Tax II | 2,875,598 | | 940,638 | - | | 3,816,236 |
| _ | 331 Real Estate Excise Tax I | 2,312,968 | | 1,052,098 | 676,061 | | 2,689,005 |
| _ | 333 Capital Development Plan | 1,441,225 | | 16,124 | 219,784 | | 1,237,565 |
| 28 | Total | \$ 39,561,978 | \$ | 63,985,707 | \$ 61,495,417 | \$ | 42,052,268 |

Table 33: Year to Date Capital (CIP) - Fund Balance Report

| | A | В | С | D | |
|----|--|-----------------------------------|---------------------|-------------------------|---|
| 1 | Period End | ling: Decemb | er 31, 2020 | | |
| 2 | Fund | Balance 01/01/20 - (Note 1) | 2020 YTD Revenue | 2020 YTD Expenditure | Balance 12/31/2020- Ending Balance |
| 3 | 332 Hardware/Software Upgrade | \$ 6,519 | \$ - | \$ - | \$ 6,519 |
| 4 | 357 Other General Govt Capital Improv. | 70,263 | 339 | 43,978 | 26,624 |
| 5 | 360 Transportation Capital Project | 5,689,590 | 4,864,990 | 8,023,219 | 2,531,361 |
| 6 | 370 Facilities Capital Infrastructure | 1,578,105 | 23,112 | 409,153 | 1,192,064 |
| 7 | 380 Parks & Recr Capital Infrastructure | 422,887 | 1,246,378 | 1,071,629 | 597,636 |
| 8 | 390 Public Safety Capital Infrastructure | 795,146 | 1,603,728 | 1,925,718 | 473,156 |
| 9 | 412 Utilities Capital Construction | 18,754,871 | 1,953,721 | 10,752,309 | 9,956,283 |
| 11 | Total | 27,317,381 | 9,692,268 | 22,226,006 | 14,783,643 |
| | Note 1 Beginning fund balances reflect audited 201 | | | 22,220,000 | 14,703,043 |

Table 34: Utility Fund Comparative Year-To-Date Revenue Ending Dec 2018, 2019 & 2020

| | А | В | С | D | E | | | | | |
|----------|---|-------------------------|------------------------|-------------------------|----------------------|--|--|--|--|--|
| 1 | Utility Fund Revenues | | | | | | | | | |
| 2 | Comparative Fiscal Revenue For the Year-To-Date | | | | | | | | | |
| 3 | Devied and in a Dec 2010 2010 9 2020 | | | | | | | | | |
| 4 | Category | Actual thru Dec 2020 | % Change 2019- 2020 | Actual thru Dec 2019 | Actual thru Dec 2018 | | | | | |
| 5 | 33-INTERGOVERNMENTAL REVENUES | 60,436 | 0.00% | 8,721 | 69,683 | | | | | |
| 6 | | 60,436 | 0.00% | 8,721 | 69,683 | | | | | |
| 7 | 34-CHARGES FOR SERVICES | 24,224,852 | 4.83% | 23,107,675 | 21,553,019 | | | | | |
| 8 | Water Sales | 7,081,704 | -2.12% | 7,234,766 | 6,660,286 | | | | | |
| 9 | Sewer/Reclaimed Water Sales | 734,354 | 34.94% | 544,193 | 667,211 | | | | | |
| 10 | Sewer Connection Fees | 1,633,850 | 3566.63% | 44,560 | 71,920 | | | | | |
| 11 | Sewer Service | 10,577,183 | -3.57% | 10,969,213 | 10,099,887 | | | | | |
| 12 | Storm Drainage Services | 4,139,664 | -1.01% | 4,181,897 | 3,892,395 | | | | | |
| 13 | Misc Services | 58,097 | -56.33% | 133,046 | 161,320 | | | | | |
| 14 | 35-FINES AND PENALTIES | 4,850 | 14.12% | 4,250 | 1,000 | | | | | |
| 15 | Sewer Admin Fine | 4,250 | 6.25% | 4,000 | 1,000 | | | | | |
| 16 | Water Admin Fine | 600 | 0.00% | 250 | - | | | | | |
| 17 | 36-MISCELLANEOUS REVENUES | 190,309 | -45.91% | 351,861 | 311,664 | | | | | |
| 18 | Interest Earnings | 184,437 | -43.65% | 327,313 | 306,396 | | | | | |
| 19 | Misc Water | 9,300 | 103.50% | 4,570 | 4,768 | | | | | |
| 20 | Misc Sewer | (3,428) | -117.16% | 19,978 | 500 | | | | | |
| 21 | Misc Storm | - | 0.00% | - | - | | | | | |
| 22 | 37-PROPRIETARY FUND REVENUES | 3,028,671 | 247.50% | 871,560 | 278,465 | | | | | |
| 23 | Contributions | 3,033,937 | 259.45% | 844,044 | 280,465 | | | | | |
| 24 | Capital Gain/(Loss)/Transfer | (5,266) | 0.00% | 27,516 | (2,000) | | | | | |
| \vdash | 39-OTH & DISP-CAP ASSET | 10,538,729 | 0.00% | 12,810,095 | 104,810 | | | | | |
| 26 | Sale of Capital Assets/Net Book Value | (19,861) | 0.00% | 12,100 | - | | | | | |
| 27 | Transfers | 10,558,590 | 0.00% | 12,797,995 | 104,810 | | | | | |
| 28 | Revenue Bond Proceeds | - | 0.00% | - | - | | | | | |
| 29 | Total Revenue | 38,047,847 | 2.41% | 37,154,162 | 22,318,641 | | | | | |

Chart 6: Multi-Year Utility Fund Reserve Comaparison by Type

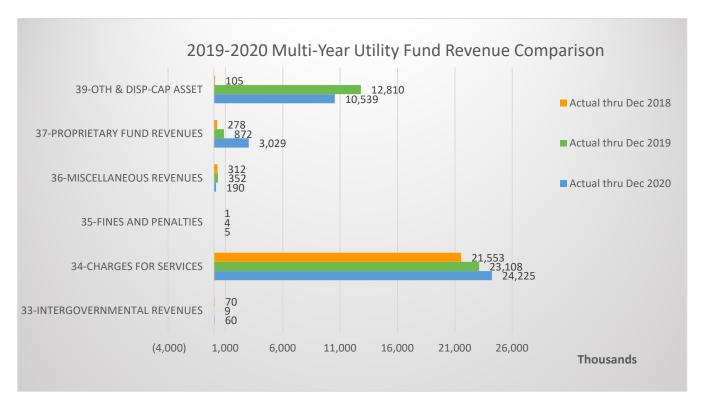


Table 35: Utility Fund Expenditures by Utility Program through Dec 2020

A
B
C
D

| | A | Ь | C | ט | 드 | | | | | | |
|----|--|-------------------------|-----------------------------|----------------|------------|--|--|--|--|--|--|
| 1 | Expenditures by Utility Fund Program thru Dec 2020 | | | | | | | | | | |
| 2 | FY 2019-2020 | | | | | | | | | | |
| 3 | | | | | | | | | | | |
| 1 | Program Type | Actual thru Dec 2020 | 2019-2020 Revised Budget | % of Budget | % of Total | | | | | | |
| | | ì | <u> </u> | 53.98% | 25.78% | | | | | | |
| ၁ | PW-Water Ops | 10,984,723 | 20,348,385 | 55.96% | 25.78% | | | | | | |
| 6 | PW-Sewer Ops | 17,754,179 | 9,745,925 | 182.17% | 41.66% | | | | | | |
| 7 | PW-Storm Ops | 5,482,571 | 6,281,248 | 87.28% | 12.87% | | | | | | |
| 8 | PW-Capital | - | 100,000 | 0.00% | 0.00% | | | | | | |
| 9 | PW-Debt Service Fund Transfer | - | 1,140,350 | 0.00% | 0.00% | | | | | | |
| 10 | PW-Capital Transfers | 8,391,922 | 15,062,453 | 55.71% | 19.69% | | | | | | |
| 11 | Grand Total | 42,613,395 | 52,678,361 | 80.89% | 100% | | | | | | |
| | | | | | | | | | | | |

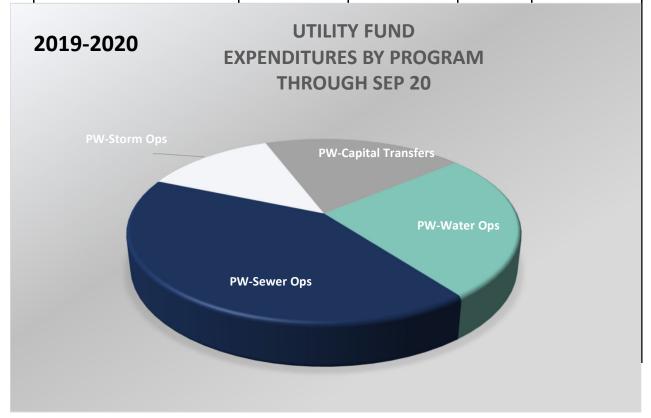


Table 36: Utility Fund Comparative Year-To-Date Expenditures and Summary

| | A | В | С | D | E | | | | | |
|----|-----------------------------|-------------------------|-------------------------|-------------------------|-------------------------|--|--|--|--|--|
| | | Utility | Fund | | | | | | | |
| 1 | Comparative Fiscal I | Expenditure Ca | ategories throu | gh Dec 2018-2 | 020 | | | | | |
| 2 | | | | | | | | | | |
| 3 | Category | Actual thru Dec 2020 | Actual thru Dec 2019 | % Change 2019 - 2020 | Actual thru Dec 2018 | | | | | |
| 4 | Salaries & Wages | \$ 4,086,159 | \$ 3,695,290 | 10.6% | \$ 3,426,840 | | | | | |
| 5 | Personnel Benefits | 1,068,659 | 1,143,166 | -6.5% | 929,654 | | | | | |
| 6 | Supplies | 3,621,864 | 3,245,474 | 11.6% | 3,139,727 | | | | | |
| 7 | Services | 6,938,885 | 6,125,119 | 13.3% | 5,961,837 | | | | | |
| 8 | Intergovernmental Svcs/Pmts | 650,594 | 548,892 | 18.5% | 627,715 | | | | | |
| 9 | Capital Outlays | - | - | 0.0% | - | | | | | |
| 10 | Debt Serv Principal | - | - | 0.0% | - | | | | | |
| 11 | Debt Interest & Other Costs | 1,538,727 | 1,558,642 | 0.0% | 1,141,625 | | | | | |
| 12 | Debt Service Transfer | - | - | 0.0% | - | | | | | |
| 13 | Capital Transfers | 10,621,657 | 3,273,618 | 224.5% | 36,674,132 | | | | | |
| 14 | Grand Total | \$ 28,526,545 | \$ 19,590,201 | 45.6% | \$ 51,901,530 | | | | | |
| 15 | | | | | | | | | | |
| | | Actual thru | Actual thru | Actual thru | | | | | | |
| 16 | Summary | Dec 2020 | Dec 2019 | Dec 2018 | | | | | | |
| 17 | Salaries and Benefits | \$ 5,154,818 | \$ 4,838,456 | \$ 4,356,494 | | | | | | |
| 18 | Other Costs | 12,750,070 | 11,478,127 | 10,870,904 | | | | | | |
| 19 | Transfers | \$ 10,621,657 | \$ 3,273,618 | 36,674,132 | | | | | | |
| 20 | Grand Total | \$ 28,526,545 | \$ 19,590,201 | \$ 51,901,530 | | | | | | |

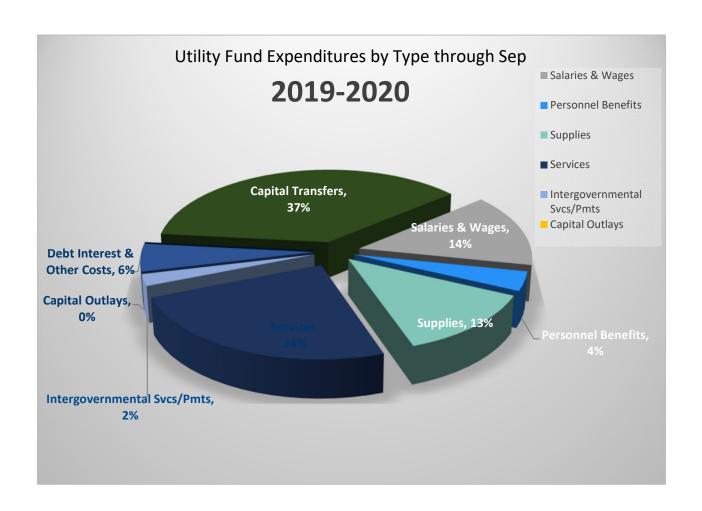


Table 37: Utility Fund Revenue and Expenditure by Program

| | A | В | С | D | Е | | | | | | |
|---|--|--------------|--------------|--------------|--------------|--|--|--|--|--|--|
| 1 | Utility Fund Revenue & Expenditure | | | | | | | | | | |
| 2 | by Fund Program | | | | | | | | | | |
| 3 | Biennial Year-To-Date through Dec 2020 | | | | | | | | | | |
| 4 | | Water | Sewer | Storm | Total | | | | | | |
| 5 | Operating Revenue | 19,003,471 | 24,528,153 | 8,321,561 | 51,853,185 | | | | | | |
| 6 | Operating Expenditures | (10,984,723) | (17,754,179) | (5,482,571) | (34,221,473) | | | | | | |
| 7 | Subtotal - Revenue over/under Expenditures prior to Operating/Capital FundsTransfers | 8,018,748 | 6,773,974 | 2,838,990 | 17,631,712 | | | | | | |
| 8 | Operating/ Capital Fund Transfers Total | (5,671,565) | (2,333,446) | (386,911) | (8,391,922) | | | | | | |
| 9 | Total Revenues over/(under) Expenditures and Operating/Capital Transfers | \$ 2,347,183 | \$ 4,440,528 | \$ 2,452,079 | \$ 9,239,790 | | | | | | |

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FINANCE COMMITTEE 4.A

CITY OF LYNNWOOD FINANCE COMMITTEE

TITLE: Review of February 2021 Sales Tax Revenues

DEPARTMENT CONTACT: Michelle Meyer, Finance

DEPARTMENT ATTACHMENTS

Description:

Financial Report Feb Sales Tax Table 14.pdf

Financial Report Mar Sales Tax Table 14.pdf

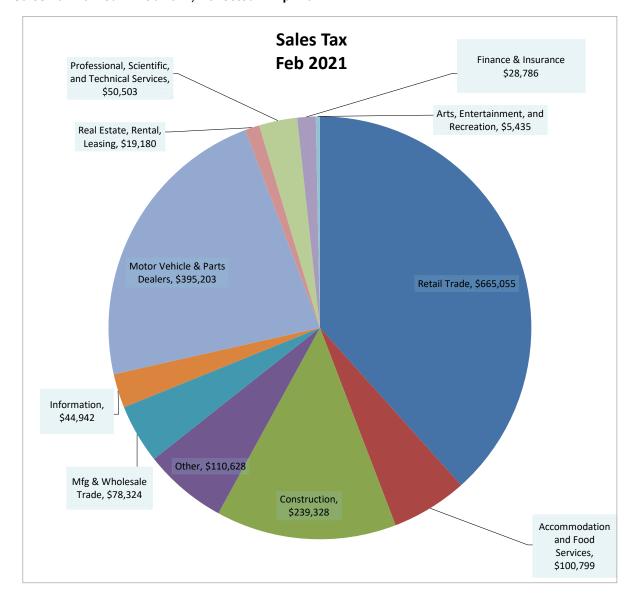
Report on Year-To-Date Sales Tax Earned for the month of Feb 2021, Cash Received in Apr 2021

Table 14: 2020 & 2021 Year-To-Date Sales Tax Collection by Category

| | A B | С | D | Е | F | G | Н | | | | |
|----|---|-------------------|------------------|----------------|-------------------|--------------------|----------|--|--|--|--|
| 1 | City of Lynnwood | | | | | | | | | | |
| 2 | 2021 Year to Date Sales Tax Collection By 0 | Category | | | | | | | | | |
| 3 | For the reporting period of Feb 2021 | | | | | | | | | | |
| 4 | Source: Microflex - Washington State Department of Revenue | | | | | | | | | | |
| 5 | | | | | | | | | | | |
| 6 | | Month | Month | Month | Year To | Year To | Year To | | | | |
| 7 | | monu | Month | IIIOIIIII | Date | Date | Date | | | | |
| 8 | Category | Feb-21 | Feb-20 | % Change | Feb-21 | Feb-20 | % Change | | | | |
| 9 | Retail Trade | \$ 665,055 | \$ 671,734 | -0.99% | \$ 1,341,904 | \$ 1,329,349 | 0.9% | | | | |
| 10 | Accommodation and Food Services | 100,799 | 152,458 | -33.9% | 195,354 | 245,706 | -20.5% | | | | |
| 11 | Construction | 239,328 | 141,206 | 69.5% | 401,632 | 259,949 | 54.5% | | | | |
| 12 | All Others ² | 110,628 | 123,422 | -10.4% | 227,303 | 215,825 | 5.3% | | | | |
| 13 | Mfg and Wholesale Trade | 78,324 | 54,318 | 44.2% | 152,097 | 118,752 | 28.1% | | | | |
| 14 | Information ¹ | 44,942 | 58,946 | -23.8% | 93,927 | 107,915 | -13.0% | | | | |
| 15 | Motor Vehicle & Part's Dealers | 395,203 | 397,052 | -0.5% | 792,380 | 754,377 | 5.0% | | | | |
| 16 | Real Estate, Rental, Leasing | 19,180 | 21,113 | -9.2% | 37,886 | 43,281 | -12.5% | | | | |
| 17 | Professional, Scientific, and Technical Services | 50,503 | 30,677 | 64.6% | 106,452 | 62,763 | 69.6% | | | | |
| 18 | Finance and Insurance | 24,425 | 19,235 | 27.0% | 48,118 | 37,895 | 27.0% | | | | |
| 19 | Arts, Entertainment, and Recreation | 5,435 | 12,622 | -56.9% | 9,946 | 22,967 | -56.7% | | | | |
| 20 | TOTAL | \$ 1,733,822 | \$ 1,682,783 | 3.0% | \$ 3,406,999 | \$ 3,198,779 | 6.51% | | | | |
| 21 | | | | | | | | | | | |
| 22 | ¹ Category on "information" pertains to businesses in | n telecommunic | ations, internet | service prov | iders, motion pic | ctures, sound reco | rd, | | | | |
| 23 | publishing industries, broadcasting, and other infor | mation services | 5. | | | | | | | | |
| 24 | | | | | | | | | | | |
| 25 | ² All Others pertain to various categories not include | d in the other se | egments and no | ot material er | nough to have a | separate categor | y | | | | |
| 26 | | | | | | | | | | | |

Chart 5: Pie Chart for the month of Feb 2021 Sales Tax Collection

Sales Tax Earned in Feb 2021, Collected in Apr 2021



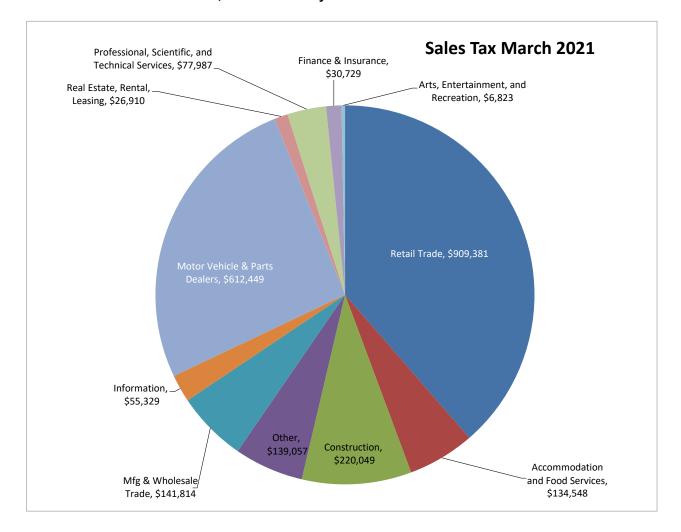
Report on Year-To-Date Sales Tax Earned for the month of March 2021, Cash Received in May 2021

Table 14: 2020 & 2021 Year-To-Date Sales Tax Collection by Category

| | АВ | С | D | Е | F | G | Н | | | | |
|----|---|-------------------|----------------|----------------|-------------------|-------------------|------------|--|--|--|--|
| 1 | City of Lynnwood | | | | | | | | | | |
| 2 | 2021 Year to Date Sales Tax Collection By C | Category | | | | | | | | | |
| 3 | For the reporting period of Mar 2021 (Mar 2020 to Mar 2021) | | | | | | | | | | |
| 4 | Source: Microflex - Washington State Department of Revenue | | | | | | | | | | |
| 5 | | | | | | | | | | | |
| 6 | | Month | Month | Month | Year To | Year To | Year To | | | | |
| 7 | | one | one | | Date | Date | Date | | | | |
| 8 | Category | Mar-21 | Mar-20 | % Change | Mar-21 | Mar-20 | % Change | | | | |
| 9 | Retail Trade | \$ 909,381 | \$ 561,277 | 62.02% | \$ 2,251,285 | \$ 1,890,626 | | | | | |
| 10 | Accommodation and Food Services | 134,548 | 71,896 | 87.1% | 329,902 | 317,602 | 3.9% | | | | |
| 11 | Construction | 220,049 | 137,311 | 60.3% | 621,681 | 397,260 | 56.5% | | | | |
| 12 | All Others ² | 139,057 | 96,649 | 43.9% | 366,360 | 312,474 | 17.2% | | | | |
| 13 | Mfg and Wholesale Trade | 141,814 | 77,958 | 81.9% | 293,911 | 196,710 | 49.4% | | | | |
| 14 | Information ¹ | 55,329 | 42,735 | 29.5% | 149,256 | 150,650 | -0.9% | | | | |
| 15 | Motor Vehicle & Part's Dealers | 612,449 | 132,631 | 361.8% | 1,404,829 | 887,008 | 58.4% | | | | |
| 16 | Real Estate, Rental, Leasing | 26,910 | 16,239 | 65.7% | 64,796 | 59,520 | 8.9% | | | | |
| 17 | Professional, Scientific, and Technical Services | 77,987 | 42,709 | 82.6% | 184,439 | 105,472 | 74.9% | | | | |
| 18 | Finance and Insurance | 30,729 | 19,720 | 55.8% | 78,847 | 57,615 | 36.9% | | | | |
| 19 | Arts, Entertainment, and Recreation | 6,823 | 8,068 | -15.4% | 16,769 | 31,035 | -46.0% | | | | |
| 20 | TOTAL | \$ 2,355,076 | \$ 1,207,193 | 95.1% | \$ 5,762,075 | \$ 4,405,972 | 30.78% | | | | |
| 21 | | | | | | | | | | | |
| 22 | ¹ Category on "information" pertains to businesses ir | | | service provi | iders, motion pic | tures, sound reco | rd, | | | | |
| 23 | publishing industries, broadcasting, and other infor | mation services | | | | | | | | | |
| 24 | | | | | | | | | | | |
| 25 | ² All Others pertain to various categories not include | d in the other se | egments and no | ot material er | nough to have a | separate category | <i>y</i> . | | | | |
| 26 | | | | | | | | | | | |

Chart 5: Pie Chart for the month of March 2021 Sales Tax Collection

Sales Tax Earned in March 2021, Collected in May 2021



FINANCE COMMITTEE 4.B

CITY OF LYNNWOOD FINANCE COMMITTEE

TITLE: Update on 2020 Annual Report and Audit DEPARTMENT

CONTACT: Michelle Meyer, Finance

DEPARTMENT ATTACHMENTS

Description:

FINANCE COMMITTEE 4.C

CITY OF LYNNWOOD FINANCE COMMITTEE

TITLE: Update on CJC Bond Issuance DEPARTMENT

CONTACT: Michelle Meyer, Finance

DEPARTMENT ATTACHMENTS

Description:

FINANCE COMMITTEE 4.D

CITY OF LYNNWOOD FINANCE COMMITTEE

TITLE: Discuss participation in Snohomish County Investment Pool

DEPARTMENT CONTACT: Michelle Meyer, Finance

DEPARTMENT ATTACHMENTS

Description:

SCIP Operating Terms and Conditions 2021.pdf

SNOHOMISH COUNTY INVESTMENT POOL (SCIP)

OPERATING TERMS & CONDITIONS

January 2021



Snohomish County Treasurer

Brian Sullivan

Investment Officer

Arif Kanji

The Snohomish Investment County Pool (SCIP)

The Snohomish County Treasurer is authorized to offer investment pooling opportunities to Districts located in the County. This is authorized by RCW 36.29.020, 36.29.022 and 36.29.024

The SCIP was established to provide county departments as well as eligible government entities within Snohomish County a mechanism whereby they may utilize the resources of the County Treasurer to maximize the potential of their surplus public funds, in a manner that optimizes safety, liquidity and the return on such funds. The Snohomish County Investment Pool (SCIP) portfolio seeks to provide current income by investing in a combination of high-quality investments with varying maturities designed to control investment risk and maximize earnings. The securities in the pool are longer term; hence the portfolio has an average maturity of more than 90 days.

Participants may include, but are not limited to districts, (such as the following: school, fire, port, drainage, road improvement, emergency management, fire districts) cities and other public entities who desire to participate.

The fund seeks to provide income by investing in high-quality, short- and long-term securities that are eligible for investment in the State of Washington. The SCIP is not designed for participants who wish daily withdrawals and contributions.

FUND SNAPSHOT

The table below provides a summary comparison of the fund's investment types and sensitivity to interest rates risk. This current snapshot can be expected to vary over time.

| Current Investments (12/31/2020) | Bank Deposits Local Government Investment Pool US Treasury Notes US Government Agency Obligations WA State and local Municipal Securities Supranationals – World Bank |
|----------------------------------|--|
| Modified Duration | 2.06 Years |
| Weighted Average Maturity | 2.11 Years |
| NAV (Net Asset Value) | \$100.996 |
| Book Value of Investments | \$475,776,256 |
| Market Value of Investments | \$480,515,010 |
| Unrealized gain/(loss) | \$4,738,754 |

| Unrealized Gain/(Loss) as % of portfolio | .996% |
|--|-------|
| | |

Participation

Participation in the investment pool should be considered a long-term commitment. Participants will not withdraw and deposit funds into the pool for speculative purposes as such actions may negatively impact other participants in the pool, hence, withdrawals from the pool are to be made only for planned operating and capital expenditures

Fees and Expenses

Administrative Fee

The Snohomish County Treasurer's office charges pool participants a fee representing administration and recovery costs associated with the operation of the pool. In accordance with RCW 36.29.024, this fee is intended to reflect the Snohomish County's actual direct expense and out-of-pocket cost of administering the Pool.

The average periodic investment fee charged is on an annualized basis and will be based on the daily principal balance maintained in the pool by the participants. The rate may fluctuate due to the actual average principal balances being maintained in the pool differing from projected balances. The fee will be paid monthly. In the event that there are no earnings, the administrative fee will be deducted from principal. Because most of the expenses in the SCIP are fixed costs, the fee (expressed as a percentage of fund assets) will be affected by: (1) The amount of operating expenses; and (2) the total assets of the SCIP.

Snohomish County Investment Pool (SCIP) Operating Expenses (In Basis Points)

| Year | Total Operating Expenses | | Rebate |
|------|--------------------------|---------|------------------|
| | Basis Points | Percent | |
| 2014 | 5.1 | 0.051% | No Rebate Issued |
| 2015 | 3.82 | 0.038% | No Rebate Issued |
| 2016 | 3.70 | 0.037% | No Rebate Issued |

| 2017 | 4.0 | 0.040% | No Rebate Issued |
|------|------|---------|------------------|
| 2018 | 3.25 | 0.0325% | No Rebate Issued |
| 2019 | 3.25 | 0.0325% | No Rebate Issued |
| 2020 | 4.19 | 0.0419% | No Rebate Issued |

(1 basis point = 0.01%)

Rebate

At the end of the Fiscal year, the Snohomish County Investment Pool will prepare a final accounting for pool expenses. The participants will be rebated administrative fees that are in excess of operational requirements. The SCIP may maintain a reserve rebate fund to cover unanticipated and one-time capital expenditures. The proportionate share of the rebate is based on the participant's average daily balance for the fiscal year in which the rebate was posted.

Portfolio Turnover

The Portfolio does not pay a commission or fee when it buys or sells securities (or "turns over its portfolio). However, debt securities often trade with a bid/ask spread. Consequently, a higher portfolio turnover rate may generate higher transaction costs that could affect the Portfolios performance.

Investment Objective

The primary objectives of the SCIP in priority order are;

- (1) Safety Preservation of the principal in the portfolio
- (2) Maintain Liquidity
- (3) Maximize the yield

Principal Investment Strategies

The SCIP will seek to invest primarily in high-quality short- and long-term securities. Fifteen percent of the portfolio will mature in a year or less. The SCIP will strive to have a duration range of between 1.5 years to 2.5 years. The target duration will be 2 years.

Typically, a high percent of the portfolio will be invested in US Government Agency Obligations and US Treasury Notes. The SCIP will only invest in eligible investments permitted by state law. The SCIP will not be registered with the SEC. Investments of the SCIP will conform to the Snohomish County Investment Policy. The most recent Investment Policy will be available upon request or can be found on the Treasurers home page at https://www.snohomishcountywa.gov/5342/

The SCIP manager will select investments taking into account the credit quality of the issuer, security specific features, current and potential valuation, and trading opportunities

The SCIP manager will be able to improve on the investment return of all pool participants by monitoring the cash flow needs of the pool participants, and to its best ability, matching its investments to those needs

For purposes of evaluating the performance of the SCIP, benchmark indices will be established and will include the Washington State Local Government Investment Pool (LGIP), and a benchmark that closely resembles the characteristics of the portfolio.

Principal Risks of Investing in the SCIP

Interest Rate Risk

The SCIP invests in longer term securities and will react slower to a rise or drop in interest rates. In the event that interest rates rise rapidly, the SCIP may in the short term return a lower rate compared to the Local Government Investment Pool (LGIP); conversely, if interest rates drop quickly, the SCIP will be able to return a higher rate of return than that of the Local Government Investment Pool (LGIP). Over the course of a full interest rate cycle, the SCIP should outperform the LGIP due to its longer term weighted maturity.

Liquidity Risk

Liquidity risk is the risk that the Fund will experience significant net withdrawals of Fund shares at a time when it cannot find willing buyers for its portfolio securities or can only sell its portfolio securities at a material loss.

Management Risk

Poor security selection or an ineffective investment strategy could cause the SCIP to underperform relevant benchmarks or other funds with a similar investment objective.

Issuer Risk

The SCIP is subject to the risk that debt issuers and other counterparties may not honor their obligations. Changes in an issuer's credit rating (e.g., a rating downgrade) or the market's perception of an issuer's creditworthiness could also affect the value of the Fund's investment in that issuer. The degree of credit risk depends on both the financial condition of the issuer and the terms of the obligation. Also, a decline in the credit quality of an issuer can cause the price of a security to decrease.

Call or extension Risk

During periods of falling interest rates, an issuer of a callable bond help by the SCIP may "call" or repay the security before its stated maturity, hence, the SCIP may have to reinvest proceeds at a lower interest rate, resulting in a decline in the SCIP's income. Also, during periods of rising interest rates an issuer of a callable bond may elect not to call a bond, and the SCIP may have to value the bond on a yield to maturity basis. The ability of the issuer of a debt security to repay the principal prior to a security's maturity can cause greater price volatility if the interest rate changes.

An investment in the SCIP is not a bank deposit and is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although the Pool seeks to preserve the value of investments, pool participants could lose money by investing in the SCIP. There is no assurance that the SCIP will achieve its investment objective.

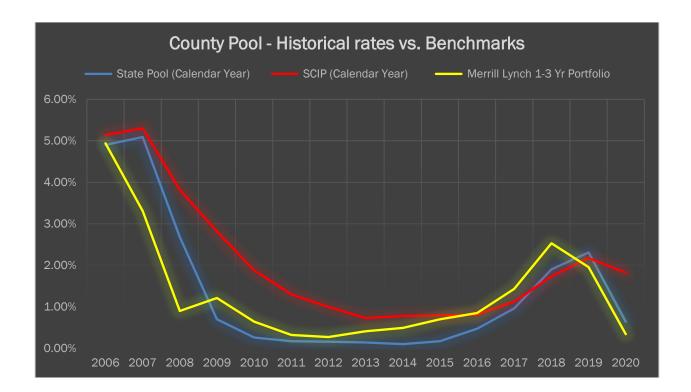
Performance

The following information is intended to address the risks of investing in the SCIP. The information illustrates changes in the performance of the SCIP from year to year. Returns are based on past results and are not an indication of future performance. Updated performance information will be provided to participants on a quarterly basis. Monthly performance information can be obtained by calling the Treasurer's Office at 425-388-3630 or emailing strinvestments@snoco.org.

Calendar Year-by-Year Returns: Book Yield - SCIP

| 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|-------|
| 5.14% | 5.30% | 3.82% | 2.81% | 1.88% | 1.30% | 1.00% | .73% | .78% | .74% | .81% | 1.12% |
| 2018 | 2019 | 2020 | | | | | | | | | |
| 1.73% | 2.17% | 1.82% | | | | | | | | | |

| SCIP – 5 Year Average Annual Return | 1.53% |
|---|-------|
| State Pool – 5 Year Average Annual Return | 1.24% |



Quarterly Investment Reports

Quarterly Investment reports can be found on the Treasurers home page at: https://www.snohomishcountywa.gov/5342/

Transactions: SCIP

General Information

The minimum size (contributions or withdrawals) for the SCIP will be ten thousand dollars. The County Treasurer may, in its sole discretion, allow for transactions for less than the minimum amount

Valuing Shares

The SCIP will be operated using a constant net asset value (NAV). The SCIP will mark-to-market the portfolio on a monthly basis. The unrealized loss/gain will be calculated by subtracting the market value of the securities less the amortized book value.

Transaction Limitation

The County Treasurers Office reserves the right at its sole discretion to set a minimum and/or maximum transaction amount from the SCIP and to limit the number of transactions, whether contribution, withdrawal, or transfer permitted in a day or any given period of time.

The County Treasurers Office also reserves the right at its sole discretion to reject any proposed contribution, and, to reject any proposed contribution made by a pool participant engaged in behavior deemed by the County Treasurer to be abusive of the SCIP.

A pool participant may transfer funds from one SCIP account to another SCIP account. The transfers will be subject to the same time and contribution limits.

Contributions

Deposits

The District shall determine and provide a minimum of a weeks' notice to Snohomish County of the specific amounts of funds it intends to invest in the Pool and the time horizon that the funds will stay in the Pool. For bond funds and large deposits, the County Treasurer may request, at the time of deposit, that the District provide a drawdown timeline.

Withdrawals

The District understands and agrees that its investment of funds in the SCIP is considered a long-term investment. Participants will not withdraw and deposit funds into the pool for speculative purposes as such actions may negatively impact other participants in the pool, hence, withdrawals from the pool are to be made only for planned operating and capital expenditures

Districts wanting to withdraw money from the Pool will provide a minimum of a weeks' notice to Snohomish County of the specific amounts of funds it intends to withdraw from the Pool and the date that the funds are needed.

Large Withdrawals

To allow the investment officer to manage cash flows, the following are guidelines for withdrawing large sums of money

- 1. SCIP participants will notify the Treasurer's Office 7 business days in advance if a disbursement up to one million is to be made.
- 2. SCIP participants will notify the Treasurer's Office 30 business days in advance if a disbursement up to five million is to be made.
- 3. SCIP participants will notify the Treasurer's Office 90 business days in advance if a disbursement exceeding \$5 million is to be made.

Participants in the pool are required to provide cash flow projections. In order to operate the pool efficiently, the participants should also disclose to the Treasurer's Office any plans for significant withdrawals or deposits on balances maintained in the SCIP. This allows the Treasurer to enhance returns while maintaining sufficient liquidity for all pool participants.

Notice of contribution to/from the SCIP can be given by calling the Snohomish County Investment Pool (425-388-3630).

Earnings and Distribution

Accrued Earnings

Earnings are allocated based on the weighted average daily balance a participant's fund maintains in the Pool as determined by Snohomish County. Earnings are calculated on a 365-day basis. Earnings and fees will be calculated by the 5th business day of the following month; however, the distribution will be effective as of the first of the month. The monthly interest rate used for Pool distributions will be calculated using earnings of the Pool on an accrual basis as well as gains or losses from the sale of investment instruments. Earnings will be posted less the administrative fee.

Cash Distribution

Cash collected from coupon payments, sale/ maturing of securities will be distributed to participants by the 20th day of each month. The distribution of cash will be based on the balance of cash received in the prior month. It will be responsibility of the participant to inform the County if they want the distribution of cash re-invested.

Monthly Statements and Reporting

<u>Statements</u>: Every calendar month, each pool participant will be sent a monthly statement which includes the pool participant's beginning balance, contributions, withdrawals, transfers, fees, earnings and ending balance for the preceding calendar month.

Reporting: At least quarterly, a report summarizing the current position of the SCIP, will be posted to the Treasurers home page for the Participants to review. This report will be prepared in a manner which will allow the participants in the pool to ascertain whether investment activities during the reporting period have conformed to the investment policy. The report will include at a minimum:

- Executive Summary of the Portfolio prepared by an outside advisor
- Asset allocation of types of securities
- Performance of portfolio and its appropriate benchmark(s)
- Duration and Weighted Average Maturity of the portfolio
- Interest Rate shock Analysis and Net Asset Value (NAV)

Management

The County Treasurer is the manager of the SCIP and has overall responsibility for the general management and administration of the fund.

The County may utilize outside investment resources from time to time to review and /or develop new investment strategies. Snohomish County Treasurer's Office has retained the services of FTN Financial Main Street Advisors, an outside firm to evaluate, provide compliance oversight and issue a quarterly report analysis of the Snohomish County Investment Pool (SCIP).

Custodian

A third-party custodian that will hold securities and act as an agent for the Fund, will be appointed in accordance with the terms of the Snohomish County Investment Policy. The current custodian is Wells Fargo Bank.

Amendments

The **Operating Terms and Conditions** as well as the **Snohomish County Investment Policy** may be amended from time to time. Pool participants will receive a copy of the **Operating Terms and Conditions** as well as the **Investment Policy** on an annual basis.

SCIP – Contact Information

Email: strinvestments@snoco.org Phone: 425-388-3630

Mail:

Snohomish County Treasurer Investments Department 3000 Rockefeller Ave M/S 501

Everett, WA 98201

Fax: 425-388-3089

PARTICIPANT SIGNATURE PAGE

| DISTRICT | | |
|--------------------------|-------------------------|--|
| I | on behalf of | have read and |
| understand and acknowled | ge that these Terms and | omish County Investment Pool. I Conditions represent a memorandum of the Snohomish County Treasurer. |
| Signed by: | | |
| District Name: | | |
| Signature: | | |
| Date: | | |

Please email a copy of the signed page back to the investment department

FINANCE COMMITTEE 4.E

CITY OF LYNNWOOD FINANCE COMMITTEE

TITLE:

Update on American Rescue Plan Act funding DEPARTMENT

CONTACT: Michelle Meyer, Finance

DEPARTMENT ATTACHMENTS

Description:

American Rescue Plan memo 5.24.21.pdf





| 1 | |
|---|--|
| - | |

- 2 Date: May 24, 2021
- 3 To: Finance Committee
- 4 From: Michelle Meyer, Finance Director
- 5 RE: AMERICAN RESCUE PLAN ACT UPDATE

6 Summary:

- 7 The US Department of Treasury released the "Interim Final Rule" for the American
- 8 Rescue Plan Act with an effective date of May 17, 2021. Changes to the program can still
- 9 be made until the "Final Rule" is issued after July 16, 2021.

10 11

12

13

Allocations and further guidance for "nonentitlement" units of local government (NEUs) are still forthcoming (<u>Lynnwood is a nonentitlement city</u>). NEUs will receive allocations from their state 30-60 days after the state receives funding. NEUs will receive half of the funding in 2021 and half in 2022.

141516

Funds can be used to cover costs starting March 3, 2021 and must be obligated by December 31, 2024 with the period of performance ending no later than December 21, 2026. Eligible uses include:

18 19 20

17

o Respond to public health emergency / negative economic impacts

21 22 Revenue loss (General Fund only, based on a formula. Under Interim rules, cannot be used to directly reimburse a utility fund but this may change)

23

Water, sewer, and broadband infrastructure

2425

Expanded uses for hardest hit communities (in Qualified Census Tract)

2627

- More information will be shared when it is made available. Once we have final guidance on program rules, staff will compile a list of eligible potential uses for Council
- 28 consideration.